MILWAUKEE COUNTY JAIL (MCJ) AND HOUSE OF CORRECTION (HOC)

MILWAUKEE COUNTY, WISCONSIN



REQUEST FOR PROPOSAL (RFP) FOR DENTAL SERVICES FOR THE INMATE POPULATION

RFP # 4038Dental2006

RFP DUE DATE: October 10, 2006

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A. OVERVIEW

1. PROJECT DESCRIPTION

a. The Milwaukee County Sheriff's Office and House of Correction, collectively known and identified throughout this document as Milwaukee County (MC), is hereby soliciting competitive sealed proposals from qualified professional firms to provide Dental Services for the inmate populations of the Milwaukee County Jail (MCJ), 949 N. Ninth Street, Milwaukee, WI 53233-1422, and the House of Correction (HOC) 8885 S. 68th Street, Franklin, WI 53132, including compliance with all terms and conditions described in this document. This RFP process operates under Chapter 56.30 of Milwaukee County Ordinances for Professional Services.

2. SCOPE OF THE PROJECT

- a. MC is soliciting a competitive Request for Proposal (RFP) to retain the professional services of a Vendor to provide safe, appropriate and cost efficient Dental Services, Dentist and Dental Technician, to the inmate population including but not limited to diagnosis, care, treatment and planning for dental patients: and work with other professional and lay staff on matters regarding proper and efficient operation of the clinical facility and to perform other duties as may be assigned.
- b. The purpose of Dental services within the MC total health system network is to provide quality Dental care as it relates to Wisconsin laws in order to help facilitate quality preventive care and education, early identification and intervention, and treatment.
- c. Must meet and maintain all relevant standards for dental care per accreditation agencies, i.e. American Correctional Association(ACA), the National Commission on Correctional Health Care(NCCHC), and State of Wisconsin Department of Corrections (DOC). Vendor must be Health Insurance Portability and Accountability Act (HIPAA) compliant.

3. BACKGROUND

- a. Any information contained herein is provided as an estimate of volume based on past history. This data is provided for the general information of vendors and is not guaranteed to be relied upon for future volume levels.
- b. The County Jail (CJF) has a total bed capacity of 990, average 2005 population of 875.
- c. The House of Corrections (HOC) has a total bed capacity of 2065, average 2005 population of 1645.
- d. Total number of Inmates processed in 2005 was 52049.
- e. Average length of stay at CJF is 5.7 days, HOC 55 days.

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B. SCOPE OF SERVICES

1. OBJECTIVES

- a. To ensure high quality dental health services to the inmate population within the Milwaukee County Jail and House of Correction.
- b. To deliver services in a manner consistent with community standards in the greater Milwaukee area, as well as with constitutional requirements.
- c. To treat inmates with respect and dignity in all interactions and encounters.
- d. To comply with professional standards and accreditation guidelines for both the Commission on Corrections/American Correctional Association (ACA) and the National Commission on Correctional Health Care (NCCHC).
- e. To meet requirements for staffing and service delivery as established through settlement or consent agreements, decrees or other legal stipulations.
- f. To establish reports and other mechanisms to ensure accountability to MC for services and staffing provided.
- g. To maintain documentation of services provided that is accurate, complete, thorough and comprehensive.
- h. To provide appropriately credentialed and licensed/certified/registered Dental professionals and staff.
- i. MC expects Dental Services to begin within one (1) month of contract start. MC expects the Vendor to provide services for all inmates.
- j. The Dental Program and service hours shall be coordinated with the Health Care Professionals and staff employed by or contracted with MC.

2. ROLE OF THE VENDOR

- a. The Vendor shall provide licensed Dental personnel.
- b. The Vendor shall ensure that administrative meetings and reports occur and be generated on a regular basis according to contract requirements and professional standards.
- c. **Knowledge, Skills and Abilities**: Knowledge of the principles, practices, methods, techniques, literature and new developments in the field of Dentistry. including pharmacology, recognized skill and ability in the examination, diagnosis, and treatment of Dental patients, ability, ability to assume major responsibility in a Dental service, administrative ability, ability to work effectively and harmoniously with personnel, patients, relatives of patients and agencies.
- d. **Licensure, Education, Credentialing and Experience**: The Vendor shall ensure that all Dental professionals are fully credentialed and appropriately licensed/certified/registered according to state and federal laws and regulations.

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- i) The dentist must be a graduate of an accredited program in dentistry and licensed as a DDS or DMD in the State of Wisconsin and possess a current DEA number.
- ii) The Dental Technician must have graduated from an accredited dental technician program, or must have greater than 5 documented years as a chair side dental technician.
- iii) Primary source verification shall be completed and the credentials file shall include documentation regarding employment history, state licensure/renewal, DEA registration, ACLS certification (or BCLS/CPR/AED), evidence of malpractice coverage, dental school training, dental school graduate verification,. Vendor shall ensure that the National Practitioner Data Bank is checked for each dentist candidate and that the Wisconsin-licensing agency has no findings or censure against the individual.
- iv) Credentials files shall be complete within 90 days of hire or contract on-site and temporary credentials prior to that time shall minimally include licensure and DEA information as well as evidence of current malpractice insurance. These files are subject to review and inspection by MC upon request and become the property of MC upon contract termination.
- e. **Formal Complaints** Any complaints against an individual license shall be reported immediately to MC. Only individuals whose license is in good standing shall be considered. Individuals, whose license is under disciplinary action of any kind, probation or suspension, shall not be acceptable.
- f. **Background Screening and Drug Testing** All Vendor staff shall meet MC background screening requirements based upon date of birth, sex, race, social security number, driver's license number and fingerprints. MC will complete all background requests within a reasonable time period. Vendor's employees and independent contracts as well as subcontractors shall receive drugs of abuse urine testing (with less than 24-hour notice) on a pre-employment basis and not be allowed to work at these sites if the results are positive and not legitimately explained by current prescriptions. Vendor's employees shall be subject to the same security guidelines, rules and regulations as MC staff.
- g. MC is aware that staff assignments will change from time to time throughout the contract. However, substitution of key program staff members with other individuals of lesser qualifications may be grounds for rejection of the selected Vendor and/or cancellation of the Dental Service contract. The Vendor's Dentist/Director assigned to this operation shall be selected with prior approval of MC. The individual selected for this position may not be transferred during the initial year of the contract without prior approval of MC.
- h. If dental or dental technician students are to be used in the MC, the Vendor will adhere to Section 447.03, Wisconsin Statutes.
- i. If subcontractors will be used, identify the subcontracts and include the resumes of all subcontractor staff that will participate in the project along with the details concerning the scope of their work. The use of subcontractor is subject to MC's written approval. Include any ownership interest that exists between the Vendor and any proposed subcontractor.

3. **DENTAL SERVICES PROVIDED BY VENDOR**

This list is not necessarily all-inclusive.

a. **Duties**: Diagnose, treat and create plans for Dental patients. Order all necessary medications. Supervise and correlate the contributions of other medical and ancillary disciplines as they pertain to patient diagnosis, care and treatment. Confer and work with other professional and lay staff on matters regarding the systemic review and planning of the dental service to which assigned. Required services include: dental examinations of inmates housed at

either facility, creation of dental treatment plans, removal of carious or broken teeth, temporary restorations, collection of statistical data and in-service education of health care staff as requested. Endodontics and periodontics are beyond the scope of services offered at MCJ and HOC and will not be performed unless specifically approved in advance by the Medical Director. To perform other duties as may be assigned.

- b. **Standards of Documentation and Care-** All treatment and examinations must be fully documented in accordance with the Standards of the National Commission on Correctional Health Care(NCCHC) and the Christensen Consent Decree. All care must be consistent with the care provided to other jail inmates in the Mid-Central Region of the United States. The selected vendor is to provide Peer Review of the dentist's work in accordance with NCCHC standards and a schedule established by the Quality Improvement Committee.
- **c. Dental Program Requirements-** Dental program includes a dental screening by trained personnel under the direction of a Dentist within 14 days, instruction in oral hygiene and preventive education by trained personnel under the direction of a Dentist within 30 days. Inmates receive a full dental exam within 45 days by a Dentist. Initial visit for dental problems are within 5 days of a nursing referral. Dental Technician is responsible to train and/or give presentations to groups of inmates on proper dental hygiene and care.
- d. **Medical Records** MC is in the process of implementing an Electronic Medical Records System. Staff hired under this RFP will use both EMR and paper records to maintain a complete record of all patient encounters. Inmate dental records will document results of examinations, treatment provided, and recommendations. X-ray films will be maintained in the Vendor's set of records in the clinic. Upon termination of the contract, x-ray films would become the property of MC.
- e. **Schedule** The Vendor shall provide a full range of professional dental services. Dentist and Dental Technician to work 40 hours per week, 52 weeks per year, to be divided as required between the two facilities. If patient load dictates more than 40 hours per week, Vendor should be able to accommodate the increase in hours. When a site visit falls on a major holiday as indicated by MC, an alternate date will be agreed by both parties.
 - A day shall consist of eight (8) hours worked excluding an unpaid lunch break.

f. Expectations -

- i) To conform to all existing and future MC policies and procedures.
- ii) Vendor will provide in-service education regarding dental assessment, oral hygiene and dental care to MC Health Services staff. The Vendor shall maintain compliance with MC infection control requirements to meet state, federal, and other standards.
- iii) Vendor will be responsible for routine maintenance and cleaning of specialized dental equipment.
- iv) Vendor is responsible for radiation control, i.e. badge utilization by their employees, badge testing and monitoring dental clinic radiation levels.
- v) Vendor shall participate in staff development education and training. Education to inmates may be individualized as part of routine health care.
- vi) The Vendor shall test or arrange for testing of the on-site steam sterilizer for live bacterial spores at least weekly. A monthly report reflecting the results of this weekly testing must be submitted to the Health Services Coordinator as specified in the Agreement. Photocopies of spore test results will meet this report requirement.

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- vii) Daily records (log) shall be maintained in the clinic to record temperature and pressure readings of the steam sterilizer when in use.
- viii) Records (log) of preventive maintenance performed on the steam sterilizer shall be maintained in the clinic to document dates, service performed, and performance verification.
- ix) Vendor shall provide a monthly statistical report detailing number of clients seen, including name, services, and procedures performed, to the Health Services Coordinator.
- x) Failure to provide contracted services shall result in a deduction of the contracted daily rate for every day or part of a day of services missed.
- xi) Results of MC's Health Services Coordinator's routine monitoring of dental services and adherence to the contract shall be shared with the Vendor on a regular basis so appropriate corrective action plans can be developed and implemented to assure quality services.
- xii) MC is responsible for the routine supplies used in the provision of dental services and oxygen that may be used during procedures.
- xiii) Equipment purchased by County for Dental Services shall remain the sole property of MC.
- xiv) Security procedures and precautions will be maintained during the provision of all clinical services. Appropriate security personnel, consistent with standard operating procedures, will be available while the Vendor is providing services.
- g. **Quality Improvement-**The dentist will be an active member of the Quality Improvement Committee at both locations and will be expected to contribute audits of dental care to the QI process at each site.
- h. **Privacy of Care-** The Vendor shall ensure that all patient encounters are sufficiently private to ensure that other inmates or staff cannot overhear the conversation between the inmate and the provider. Only in the situation of a high security risk or dangerous individual, may a security member be present in the room during the provider encounter. While respecting security requirements, encounters shall be private to the extent possible within the environment.
- i. **Grievance Mechanism**-The Vendor shall participate in the existing grievance process for dental health services. Grievance or complaint response shall include a face-to-face component for clinical issues but may involve written correspondence for simple questions and answers. Response shall be timely and not to exceed seven days. An appeal process to the highest medical authority, the Medical Director, shall be included in the procedure.

Both the inmate complaint/grievance and the response shall be filed in the designated miscellaneous section of the medical record.

- j. **Executive Meetings –** Shall be available on a monthly basis to meet with key individuals designated by the Inspector.
- k. **Ownership of Data –** Upon termination or expiration of the contract agreement, it is understood that all completed or partially completed data, records, computations, survey information, and all other material that Vendor has collected or prepared in carrying out the contract shall be provided to and become the exclusive property of MC unless or until such time as any of the above materials become public domain. Therefore, any reports, information and data, policies and procedures, protocols, manuals, forms, records, statistical reports, given to or prepared by the Vendor under this agreement shall not be made available to any individual or organization by Vendor without the prior written authorization of MC.

No reports or documents produced in whole or in part under this contract shall be the subject of an application for copyright by or on behalf of the Vendor. Data obtained through this agreement shall not be utilized for formal presentations, conferences, classes, presentations,

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articles, chapters or other public dissemination without the express written approval of MC of the materials specifically and of the dissemination in general.

I. **Forensic Information-** The Vendor's direct care staff is prohibited from involvement with forensic specimen collection or the obtaining of forensic information. While court-ordered procedures may be performed by Vendor staff with the inmate's consent, no involuntary collection of specimens or information is allowed.

4. PERSONNEL

- a. All dental services shall be performed by qualified personnel who will be registered or certified as required by law. Verification of current credentials will be kept on file at the facility.
- b. Vendor will have full responsibility to select, train, manage, supervise, and compensate all persons to perform services called for in agreement with facility.
- c. Vendor's staff will be subject to and abide by the rules and regulations of the facility.
- d. Dentist will conduct in-service for dental and Jail's Health Service personnel.

5. LEGAL/ACCREDITATION

The Vendor will perform the following tasks in accordance with all federal, state, local, NCCHC, and MC policies, procedures, and standards which may apply.

- a. All records will be maintained in a confidential manner in accordance with Wisconsin State Statutes 146.81 to 146.83 and any other applicable state or federal laws.
- b. Vendor will establish a Quality Assurance Program and will present findings on the Quality Assurance Program to Health Services Coordinator at least quarterly.
- c. Vendor shall allow for monthly sanitation inspections of the dental area and equipment to be submitted to the Jail Inspector, Facility Superintendent, and the Health Services Coordinator.
- d. Vendor will meet OSHA standards in the dental area.
- e. MC expects all practices relating to dental services will be in compliance with Wisconsin State Statutes governing dental practice.

6. POLICY AND PROCEDURE

The Vendor will perform the following tasks in accordance with all federal, state, local, NCCHC, and MC procedures and standards that may apply.

- a. Vendor will arrange for and provide maximum security storage and scheduled inventory of all controlled substances, syringes, and needles. All medications kept at the MC locations will be stored in a locked area accessible to facility Health Services staff only.
- b. Vendor will develop and, at a minimum, annually update policy and procedure as it relates to dental services.
- c. The Vendor will provide the Health Services Coordinator policy and procedure relating to asepsis in the clinic. Such policy and procedure shall be consistent with clinical practice, NCCHC standards, and the MC's overall infection control practices. It will be reviewed annually

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and updated as necessary. This policy and procedure shall include action(s) to be taken as a result of a positive spore test.

7. FISCAL/STATISTICAL

The Vendor will perform the following tasks in accordance with all federal, state, local, NCCHC, and MC policies, procedures, and standards which may apply.

- a. Vendor shall prepare and submit an annual statistical summary to the Health Services Coordinator regarding the dental delivery system and statistics required under statute, including Wisconsin Statute 302.383(2)(c).
- b. Vendor will not bill the facility's inmates or third parties directly unless specifically directed to do so.

8. STANDARDS AND INSPECTIONS

- a. The County, by its designated representatives, reserves the right for designated representatives to:
 - i) Inspect the equipment, operation, and premises of all firms prior to the award of the contract.
 - ii) Inspect the equipment, operation, and premises of the successful Vendor unannounced at anytime during the contract period.
 - iii) Review and/or audit all financial data, including financial record keeping, monthly invoicing, inmate billings, etc., with the assistance of the Vendor.
- b. Vendors shall demonstrate in their proposals familiarity with and incorporate within operations the current applicable dental standards to include accreditation standards. It is the responsibility of the Vendor to ensure the application of all related codes, standards, rulings, etc.
- c. The Vendor shall provide dental services that meet all Quality Assurance Standards as outlined by MC.
- d. MC is seeking accreditation from **ACA** and **NCCHC**. The Vendor shall be oriented toward reaching and obtaining that accreditation
- e. The Vendor shall be subject to all existing and proposed schedules of inspections from authorized agencies including local health departments and state jail inspectors.

9. QUALITY ASSURANCE STANDARDS AND PROCEDURES

- a. The Vendor shall provide to MC on a monthly basis a completed set of procedures that will include the monitoring, testing, checking, and validating of information as it relates to the standards set forth in the aforementioned codes, rules, and standards. The Vendor shall provide a sample of the proposed Quality Assurance Program including the forms, procedures, and monitoring devices.
- b. The Vendor shall submit for approval a complete set of guidelines, service levels, safety, security, sanitation, and housekeeping monitoring devices to completely and uniformly guarantee and confirm that MC goals are being met as they relate to Dental Service. Include a sample of all forms and procedures utilized to reach these Quality Assurance goals.

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- c. If the Vendor is requested to utilize MC's procedures for performing the Quality Assurance portion of this contract, the Vendor will guarantee to MC that MC program will not be utilized in any other location that the Vendor services. No duplication of goals, procedures, forms, etc., for use outside of this contract will be permitted.
- d. As part of this Quality Assurance Program, MC will require a written report that will recap the entire month's processes and evaluations. The report will include, but not be limited to, the following:
 - i) Statistical listing of dental services provided_including a procedure for monitoring the progress and constantly improving the Dental program.
 - ii) A list of goals and progress related to achieving the goals.
 - iii) A list of all complaints, service problems, etc., that were communicated to the Vendor by MC and the action taken to ensure non-reoccurrence.
 - iv) The names of all new staff members and their appropriate job titles and duties.
 - v) The Vendor will inform MC of any items requiring MC's attention even in the event that other communication has transpired during the preceding month concerning that topic.

10. **MEETINGS**

a. Authorized administrators of Health Care Services programs in the MC shall meet at least quarterly with the Vendor's representative and on-site director to evaluate Dental Service. The focus of these meetings will be for suggestion and information exchange by MC or Vendor personnel that could lead to adjustments and/or improvements in the program.

11. DENTAL CLINIC AND SUPPLY PURCHASING PROCEDURES

- a. The Vendor shall, whenever possible and where the resulting costs do not significantly jeopardize direct supply costs, purchase from vendors located within a 100-mile radius of Milwaukee County and within the State of Wisconsin. The Vendor shall honor MC's wishes regarding brand preferences.
- b. The Vendor shall maintain rigid procedures throughout the entire process of receiving, storage, and inventory of all dental supplies and equipment. MC shall pay for all dental equipment and supplies related to Dental Clinic operations and management outlined in this contract.

12. STAFF COMPLAINT PROCEDURE

- a. All formal complaints regarding dental services and/or dental service procedures shall be documented in writing. Copies of the complaint will be provided to both the Medical Director and the vendor's dentist/director.
- b. The complaint should detail the problem or issue.
- c. The Medical Director and vendor's dentist/director will meet and determine a solution to the complaint.
- d. The complainant will be advised in writing of the agreed upon solution.

13. PERSONNEL PRACTICES

a. The Vendor shall maintain on duty at the facilities an adequate staff of employees for a safe, legal, and efficient operation. Vendor shall provide expert administration and personnel supervision.

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- b. MC shall have the right to review the staffing patterns and to take appropriate action to ensure adequate staffing. MC may require the Vendor to adjust staffing levels based on workload, volume, or program needs.
- c. The Vendor's Dentist/Director assigned to this operation shall be selected with prior approval of MC. The individual selected for this position may not be transferred during the initial year of the contract without prior approval of MC. The Dentist/Director assigned to this operation may not be changed more than once per year unless mutually agreed upon. Thirty (30) days advance notice is required. Until a replacement selection is acceptable and mutually agreed upon by the Vendor and MC, the on-site director shall not be transferred. The method and timing of the selection of the manager shall be agreed upon with MC. MC shall conduct the final interview and have final approval.
- d. The Dentist shall have had a minimum of two (2) years supervisor/management experience in managing a dental clinic operation of similar size, type facility, and anticipated volume. The requirements shall include a degree in Dentistry and licensure or eligible for licensure within the State of Wisconsin. WISCONSIN LICENSING MUST BE OBTAINED WITHIN SIX (6) MONTHS FOLLOWING CONTRACT INITIATION. Valid prescription authority with a current DEA number must be maintained by all Dentists assigned within the program.
- e. The Vendor shall appoint a headquarters management person as contact for these operations. This individual shall routinely review and inspect operations, fill staff vacancies if necessary, consult and meet with MC as needed and act with full authority on the Vendor's behalf in any and all matters pertaining to the specifications of this contract.
- f. Personnel relations of employees on the Vendor's payroll shall be the responsibility of the Vendor. The Vendor shall comply with all applicable government regulations related to the employment compensation and payment of personnel. At no time shall the Vendor represent that employees of the Dental Clinic are employed by MC.
- g. The County shall reserve the right to request the removal/transfer of any staff members working within MC's facilities. The request shall be directed to the Dentist/Director or headquarters management person, whichever is in MC's best interest.

14. EMPLOYMENT PRACTICES

- a. The Vendor shall have the resources and staff for continually providing satisfactory training and development programs for its employees at all levels of the organization. Regularly scheduled employee training meetings shall be conducted by the Vendor. Include an outline as part of this proposal.
- b. Personnel of the Vendor shall adhere to all established rules and regulations of the MC.
- c. MC shall require that all of the Vendor's employees have passed a medical examination. The examination shall be completed with certification provided to MC before the first day of work within the facility. The cost of these examinations is the responsibility of the Vendor.
- d. State and local fire, health, sanitation, and safety regulations applicable to this type of operation shall be adhered to in all stages of Dental Service.
- e. The vendor for the purposes of a security clearance, will identify the staff members who will initially be assigned to the MC dental program. No employee will be allowed to enter MC for any reason without the security clearance.

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15. **EQUIPMENT**

- a. MC shall provide a physical inventory of all nonexpendable supplies and capital equipment as required for the service of this contract. This inventory can and may be verified by Vendor's staff.
- b. At the start of the contract, the MC and the Vendor shall conduct a verification of the Vendor's physical inventory of all MC purchased nonexpendable and capital equipment.
- c. MC will be responsible for the replacement of its equipment during the length of this contract.
- d. Ownership of all MC purchased nonexpendable supplies and capital equipment shall remain with MC and shall not be loaned or removed from the premise. The Vendor shall take such measures as may be reasonably required by MC for the protection against loss by pilferage or destruction.
- e. The Vendor shall not use MC's facilities, equipment, services, or staff in support of outside activities unless specifically authorized in writing by MC based upon judgment that such activities contribute to and serve MC's purpose and the use is consistent with Milwaukee County's policies and procedures.
- f. On expiration or termination of this contract, the inventories of expendable, nonexpendable, and capital equipment and supplies of MC shall remain those of MC. Final payment to the Vendor for any remaining invoices shall remain outstanding until all issues are resolved.

16. CARE AND REPAIR OF EQUIPMENT

- a. After receiving responsibility for MC purchased equipment, the Vendor shall be responsible for cleaning and general care of all inventoried nonexpendable supplies and capital equipment. Before the start of the contract, the Vendor shall provide MC with a preventive maintenance system and schedule for all equipment within the Dental Clinics. Include a copy of this report within the Proposal.
- b. The Vendor shall include within the monthly Quality Assurance Report a monthly recap of equipment-related problems or failures. Any items requiring MC's attention should be highlighted within this report.
- c. MC shall repair or remove and replace any damaged equipment purchased by MC. Replacement equipment will be of a like or equal make and model. MC shall have the final authority to approve the repair or replacement and timing for such, repair or replacement. The Vendor shall be responsible for any necessary equipment repair or replacement due to Vendor negligence.

17. SECURITY

- a. The Vendor is responsible for control of keys/key cards obtained from MC and the security of the areas that are used by its representatives within the premises. The Vendor shall be responsible for immediately reporting all the facts relating to losses of inventory or equipment incurred as a result of unauthorized access to dental clinics. MC shall designate the authority that shall receive, dispense, and report for key control. The Vendor shall not allow the entry of any unauthorized personnel into MC.
- b. The Vendor shall not permit any salesperson to enter the MCJ or HOC without following access procedures. A salesperson may make an appointment to meet a representative from the Vendor's staff as long as the salesperson has made an appointment in advance and is

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escorted to the Dental Clinics by MC security staff. At no time at the MC is a salesperson allowed to enter the facility's secure perimeter without an MC employee escort.

18. UTILITIES

- a. MC shall supply all utilities relating to the operation of the Dental Clinic. The Vendor shall direct all efforts at conserving utilities in whatever matter necessary as long as it does not affect the overall quality of the Dental program.
- b. MC does not guarantee a continuous and non-interrupted supply of electricity, gas, water, telephone, heat, or air conditioning. MC shall not be liable for revenue loss from any interruption of the above listed conditions. MC will make all efforts necessary to supply or restore interrupted service.

19. **SAFETY**

a. With the full cooperation of MC, an aggressive program of accident prevention and safety education shall be instituted by the Vendor. Proper instruction and training shall be provided in the use of equipment and techniques related to dental services to aid in the goal of having an accident free and safe environment. Fire extinguishers and fire alarms will be available for use as needed. The Vendor shall be responsible for the training of employees as to the procedures for first-aid supplies. All first-aid supplies will be supplied by MC in adequate amounts for use by the Vendor's staff.

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C. RFP INFORMATION, PROCESS AND ACTIVITIES

1. PROPOSED TIMETABLE

<u>Date</u> <u>Activity</u>

September 25, 2006 RFP Released- posted at http://www.milwaukee.gov/

September 29, 2006

October 5, 2006 3:00 pm CST

Vendor Written Questions due

Response to Questions Distributed

October 10, 2006 3:00 pm CST Bids Due

October 11-17, 2006 Evaluation Period
November 2, 2006 County Board Approval

November 20, 2006 Notice of Intent to Award Contract

December 18, 2006 Contract Start Date

Note: MC reserves the right to extend or modify this timetable.

2. **LETTER OF INTENT**

- a. All Vendors are required to send a Letter of Intent to Bid (form include in the Appendix) stating their intention to bid. **Proposals will not be accepted from vendors who have not submitted a Letter or Intent to Bid.** Include with the Letter of Intent to Bid the firm's annual report and a current financial statement covering the last two fiscal years. An Authorization for Reference Check form supplied with this proposal shall also be completed and returned with the Letter of Intent to Bid.
 - i) As part of the Proposal evaluation process, MC may contact those persons or firms that have been identified as potential references or having information concerning credit worthiness, work performance and capability to perform this contract. In addition, MC may also contact other business associates or other parties that have knowledge of the firm.

3. VENDOR QUESTIONS/REQUEST FOR ADDITIONAL INFORMATION REGARDING RFP

a. Should clarification of the RFP or additional information be requested, such requests must be made by e-mail and received by 3:00 pm CST on October 5, 2006. No questions will be accepted after this date. Contact person is:

Richard Schmidt, Inspector, Jail Administration Milwaukee County Sheriff's Office Milwaukee County Jail 949 North 9th Street Milwaukee, WI 53233 e-mail: rschmidt@milwcnty.com

4. RESPONSES FOR ADDITIONAL INFORMATION

a. Questions and answers will be e-mailed to all companies submitting questions. The company placing the question will not be identified.

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5. **COUNTY ADDENDA**

a. If any addenda are issued to this RFP, the addenda will be posted on MC website. However, it shall be the responsibility of each vendor, prior to submitting the proposal, to check the website for addenda and to make such addenda a part of the RFP response.

6. BIDDER COMMUNICATION

- a. Bidders are prohibited from communicating directly with any employee of Milwaukee County except as described herein. No County employee or representative other than those individuals listed as MC contacts in this RFP is authorized to provide any information or respond to any question or inquiry concerning this RFP.
- b. MC shall not be responsible for verbal information given by any MC employee or other person other than duly authorized MC Staff. The issuance of a written response to questions and/or a written summary of the pre-proposal conference, if applicable, are the only official methods whereby interpretation, clarification or additional information will be communicated and authorized.

7. PROPOSAL FORMAT

- a. Cover Letter: A cover letter submitted on the firm's letterhead and signed by an authorized official of the firm, certifying the accuracy of all information in the proposal and certifying the price proposal will remain firm for 120 days from the date submitted. Said letter must contain the following certification: "The undersigned certifies and represents that all data, pricing, representations and other information, of any sort or type, contained in this response is true, complete, accurate, and correct. Further, the undersigned acknowledges that Milwaukee County is, in part, relying on the information contained in this proposal in order to evaluate and compare the responses to the RFP for the Milwaukee County Jail Dental Services".
- b. Executive Summary: Submit and executive summary of the proposal, covering the main features and benefits that distinguish it, in non-technical terms. Do not exceed five pages and do not include and pricing information.
- c. The vendor proposals must answer this RFP section by section or the proposal may be disqualified and rejected. The vendor must reply by section, and state in specific terms what services they will provide and their respective approach in addition to what services they will not be able to provide. The proposal should address each section in this RFP that deals with requirements, either legal or technical, and clearly state either "comply" or "not comply."
- d. The proposal will describe in detail how implementation of the program plan will be accomplished. The proposal will answer how the Vendor will provide the services listed and reference by number the appropriate category and subtask.
- e. Each company submitting a proposal must meet the minimum requirements for scope of services contained in the RFP. Failure to respond completely, or submission of alternatives without having first met the base requirements identified may result in disqualification of the proposal.
- f. The vendor is admonished not to simply repeat the requirements of the RFP as the services to be provided. The proposal should be as concise as possible with minimal duplication of information.

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- g. Appendices and attachments to the base proposal should be separate and contribute significantly to the value of the proposal.
- h. The proposal must demonstrate the vendor's understanding of the scope of work and capabilities to deliver the services described.
- i. Dentist(s)' Include the resumes of the individuals and any alternates who will be placed in the MCJ and HOC to operate the Dental Program. Clearly identify key personnel who will form the core of the Dental Services staff. The Vendor's Dentist/Director's licensure and experience must be clearly described and identified.

8. EVALUATION PROCESS

- a. Evaluation Committee MC will establish an Evaluation/Selection Committee to evaluate proposals. The Evaluation Committee will assign points, total the points, rank the proposals and select the finalist in accordance with criteria noted in this RFP.
- b. Scope of Services/Technical Requirements will be evaluated separately from Price and the recommendations made independently.
- c. MC reserves the right to require oral presentations and/or written questions/answers for further clarification of specific RFP responses.
- d. MC will issue a Notice of Intent to Award. Non-finalists will be notified of their status by letter.
- e. Notification will be given to the company selected to pursue to contract negotiations. Contract negotiations will be initiated with the highest ranked firm after ranking is combined for scope of services and price and then finalized by the Evaluation Committee and approved by appropriate MC authorities. Should MC be unable to come to terms with this firm, the next highest ranked firm will be contacted and negotiations begun with them should MC make the determination to continue forward.

9. EVALUATION CRITERIA

<u>Criteria</u>	<u>Points</u>
Professional Experience and Qualifications	15
Financial Depth and Stability	10
Corporate Experience and Background	5
References	10
Quality of Proposal	15
Cost/Price	45
Total Maximum Score	100

Note: If a Vendor's financial condition is determined to be questionable MC reserves the right to disgualify the Vendor in question without further evaluation of the proposal.

10. **BEST VALUE**

a. MC may select a successful vendor on the basis of the response/proposal demonstrating the best value in total for the professional services requested and described. Company selection may be based upon the proposal that best achieves the goals of this RFP.

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11. RESERVATION OF RIGHT TO CHOOSE VENDOR

- a. MC reserves the total, unrestricted and unilateral right to accept or reject any or all proposals, to waive irregularities and technicalities, and/or to request resubmission. There is no obligation on the part of MC to award the contract to the lowest bidder, or to any vendor. MC reserves the right to award the contract to a responsible submitter providing a responsive proposal with a resulting agreement that is most advantageous and in the best interests of MC.
- b. MC shall be the sole judge of the proposal and the resulting agreement that is in its best interest, and its decision shall be final.

12. COUNTY RIGHT TO NEGOTIATE

a. MC reserves the right to negotiate the terms of the agreement as a result of this RFP and may negotiate a modification in any component of the scope of services or price identified in the original proposal with the goal of reducing costs to MC.

13. REJECTION OF PROPOSALS

- a. MC reserves the right to reject any and/or all proposals or any part of each proposal; to waive any irregularity in any proposal and determine which firm, in its judgment, best meets MC's needs to receive an award after successful contract negotiations.
- b. MC makes no assertion that any professional services will be purchased from any vendor as a result of this RFP.

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D. GENERAL REQUIREMENTS

1. REASONABLE ACCOMMODATION OF VENDOR

a. Any vendor with a disability or hardship must identify the issue, communicate with MC, and make a written request for reasonable accommodation. MC will respond to requests for accommodation on a case-by-case basis, based upon the individual circumstances of each situation. MC reserves the right to reject requests for accommodation that are unreasonable.

2. PROPOSAL NUMBER AND IDENTIFICATION

a. Mark all documents with the RFP #. One original signed copy of the proposal marked "Original". Five (5) signed copies of the proposal shall be submitted by express or overnight mail/shipping service, U.S. Postal Service, hand delivery by a company representative, or by Courier in two sealed packages clearly marked on the outside:

"Sealed Proposal for Milwaukee County, Request for Proposal for Dental Services, RFP #4038Dental2006,- Technical Proposal"

"Sealed Proposal for Milwaukee County, Request for Proposal for Dental Services, RFP #4038Dental2006,-Cost Proposal"

The proposals shall be addressed to:

MILWAUKEE COUNTY CLERK'S OFFICE 901 NORTH NINTH STREET, ROOM 105 **MILWAUKEE, WI 53233**

3. AFFIRMATION OF RFP CONTENTS

- a. Each vendor must examine and commit to the RFP document (or relevant sections), indicating understanding and review of each page by initials of an authorized company representative on each page. The submission of the RFP document, initialed per page by the vendor, will be submitted along with the Vendor's proposal. The initialed RFP will become part of the final contract with the successful bidder.
- b. The enclosed form, "Sworn Statement of Bidder," must be completed by an authorized corporate entity and submitted with the proposal prior to the designated deadline. This form must be signed and notarized indicating review and understanding of the RFP.

4. PROPOSAL DUE DATE

a. Proposals will be accepted no later than 3:00 pm CST October 10, 2006 Proposals received after this time will not be accepted.

5. LATE PROPOSALS

 Any proposals received after the above stated date and time will not be accepted under any circumstances. It is the responsibility of the vendor to ensure the timely delivery of their proposal for receipt on or before the deadline. Late proposals will be rejected and returned to the vendor or origin, unopened by MC.

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6. **BID OPENING**

a. Bids will be opened at a time and place convenient to MC.

7. CONTRACT TERM/DURATION

- a. Initial Duration The period of performance contracted will be for three (3) years.
- b. **Renewal Options/Extension** There will be two (2), one year renewal options, resulting in a total contract potential term of five (5) years. The service level of the contract must be exemplary for MC to entertain such a consideration.

8. PRICING STRUCTURE/ACQUISITION METHOD

a. The cost proposal is to be <u>submitted separately</u> from the scope of services/technical proposal. Community Business Development Partners Utilization (M/W/DBE) percentage and dollars should be expressed as a percentage of the total contract amount.

9. PROPOSAL EXPENSES

a. The company submitting a proposal shall bear the expense of the preparation of the proposal in response to this RFP. MC is not responsible for any costs associated with the vendor's development of the response proposal.

10. WITHDRAWAL OF PROPOSALS

- a. Any proposal may be withdrawn up until the date and time set for the deadline for the proposals, 3:00 pm CST October 10, 2006
- b. Any proposals not so withdrawn shall constitute an irrevocable offer for a period of one year or until one of the proposals has been duly accepted and MC executes a contract, whichever occurs first. No guarantees or representations are made herein as to the time between the proposal opening and subsequent contract action.

11. REQUIRED FORMS, STATEMENTS AND CERTIFICATES

The following required forms and certificates must be included with the submitted proposal (this list is not inclusive, other forms are listed in this document and/or attached for submission with the proposal):

- a. Affirmative Action Statement MC requires a statement and participation information for each partner or subcontractor identified in the proposal. A full disclosure of job assignment, time on task, time on site, ethnic and or gender information is required for each team member from each partner or subcontractor. All respondents will be required to include a signed Affirmative Action Statement in their proposal response.
- b. Conflict of Interest Disclosure Statement All proposal submitters must disclose the name of any officer, director, or agent who is also an employee of MC. The firm must disclose the name of any MC employee who owns, directly or indirectly, any interest in the submitter business or any of its branches, or any known potential conflicts of interest with any current client or employee of the firm, and the interest or employees of MC.

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- c. Sworn Statement of Bidder Each proposal must include the statement form included within this RFP. Each proposal submitter shall examine and review the Request for Proposal documents, indicating their understanding of each page by completing in full the sworn statement of the bidder included in this package as well as by initialing each and every page of the RFP document.
- d. References Minimum of 5 client references. By submitting a response to this RFP, each party voluntarily consents to allow MC or any of its officers, officials, employees, agents or designees to check references by contacting any person whom they deem to be an appropriate reference.
- e. Disadvantaged Business Enterprise Professional Services "DBE" Utilization Report (APPENDIX III)

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E. BIDDER PARTICIPANT REQUIREMENTS

1. VENDOR QUALIFICATIONS

- a. For any vendor to qualify to submit a proposal in response to this RFP, the company must be able to demonstrate that it has been in existence, in its current form and with the same name (if not, then provide acquisition information with details such as date, prior organizational name, etc.), for a period of five consecutive years.
- b. If a company has experience with jail or correctional facilities particularly of a similar size and composition, this should be noted.

2. CORPORATE STABILITY AND FINANCIAL STRENGTH/DEPTH

- a. MC will evaluate proposals on the basis of the vendor's financial stability and the vendor's capacity to undertake and sufficiently support the project.
- b. Each proposal must include a copy of the most recent independent financial audit and accompanying financial statements of the vendor to establish sound financial condition and sufficient backing for depth of support to a contract of this size and complexity with multiple locations. If financial issues exist for the corporation, whether publicly traded or privately held, they must be clearly identified and a plan of corrective action submitted as well to demonstrate appropriate initiatives to address the financial concerns.
- c. An unsatisfactory ranking with regard to financial issues may be grounds for MC to reject the proposal and eliminate it from further consideration.

3. ORGANIZATIONAL STRUCTURE OF VENDOR

- a. The company is required to provide an overview of the firm's size, corporate staffing organizational structure and format, including a detailed explanation of services presently provided by the firm and related core competencies.
- b. The Vendor must also indicate the specific firm strengths that are most compatible with the objectives of the Vendor.
- c. An organizational chart must be submitted. The document is to include position titles and names, with the reporting structure clearly identified.

4. RESUME INFORMATION

- a. Include a resume on all senior management staff within the corporation, minimally including the President and Chief Executive Officer, Chief Operating Officer, Chief Financial Officer and Chief Medical Officer or Medical Director.
- b. Each resume should include information relating to their role with the firm, education, number of years with the company, related work experience, professional association memberships and all state licenses and registrations held by such personnel.

5. EXPERIENCE, CLIENT LIST AND REFERENCES

a. Geographic Scope – The vendor must identify the geographic scope of the firm, whether local, within Wisconsin, regional, national or international. If the company is not local, it must identify the location of the closest office designated to provide project support, supervision and

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oversight. Vendor must provide details regarding off-site (from MCJ and HOC) resources dedicated to this contract and indicate percentage of time committed exclusively to this project.

- b. Client List Each responder must submit a detailed list of clients for the last five years. The client list must include both current and former contracts the status of the contract (either current, active or expired) and include appropriate contact person names and title, agency (city, county, state, federal, etc.), type of facility, location with address and telephone number as well as facsimile number and e-mail address (if in existence). Locations must be included where services were provided even if no executed agreement was ever reached.
- c. References Each submission must include a list of five client references from jail or correctional facilities where the Vendor provides dental service, identified by the company with the information listed immediately above. Indicate the size of the facility in terms of number of beds, inmates, and average yearly census. A form is included within this RFP for this specific purpose and must be submitted with the proposal. This information must be provided or the submission may be disqualified.

6. LITIGATION AND CLAIMS HISTORY AND EXPERIENCE

- a. Each company must submit a listing of all legal claims closed and pending relating to inmate health services, problems or disputes over the firm's performance on contracts or projects held during the last five (5) years, specifying the jurisdiction of the case, i.e. state tort, malpractice, civil rights individual versus class action, etc.
- b. Cases should be separated by type of litigation, i.e. state tort malpractice, federal civil rights violation cases (identified as individual or class action), or related to contract terms, termination, breech or failure to perform.
- c. Firms must provide information on any legal settlements within this period as well with the dollar amount listed and terms of the agreement described. The same must be provided for all other firms included as subcontractors to the prime vendor.

7. CONFIDENTIALITY

- a. All completed and submitted proposals become the property of MC. MC may use the proposal for any purpose it deems appropriate. Prior to MC approval, the proposal/application material is considered as "draft" and is not subject to the Wisconsin "Open Records" law. After approval by MC, the proposal material becomes part of the contract between the vendor and MC.
- b. Upon signing of a contract, proposals and contracts are subject to the State of Wisconsin "Open Records" law. If any information is to be considered proprietary, the Vendor must place it in a separate envelope and mark it "Proprietary Information." MC retains the final authority as to the extent of material that is considered proprietary or confidential.

8. VENDOR CONTACT - PROPOSAL AND CONTRACT

a. Each company must designate one central contact person for the duration of the proposal process and term of the contract. It is expected that the central contact person will remain intact throughout the proposal and evaluation process including contract negotiation and then overlap with the contact identified for implementation and operation of the contract.

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F. INSURANCE REQUIREMENTS

1. INSURANCE COVERAGE

- a. Potential vendors must understand and agree that financial responsibility for claims or damages to any person or to company's employees and agents shall rest with the company. The Vendor must affect and maintain any and all insurance coverage, including, but not limited to, Worker's Compensation, Employers Liability and General, Contractual, Professional and Automobile Liability, to support such financial obligations. The indemnification obligation, however, shall not be reduced in any way by existence or non-existence, limitation, amount or type of damages, compensation or benefits payable under Worker's Compensation laws or other insurance provisions.
- b. Compliance with Governmental Requirements The vendor shall evidence satisfactory compliance for Unemployment Compensation and Social Security reporting as required by federal and state laws.
- c. Evidence of Insurance Evidence of Worker's Compensation and General and Automobile Liability Insurances shall be provided to MC by a certificate naming Milwaukee County as an additional Insured on general and automobile overages and affording a thirty (30) day written notice of cancellation, non-renewal, or known material change for the duration of the contract.
- d. The successful vendor shall purchase and maintain policies of insurance and proof of financial responsibility to cover costs as may arrive from claims of tort, statutes, and benefits under Workers' Compensation laws, as respects damages to persons or property and third parties in such coverages and amounts as required and approved by Milwaukee County Director of Risk Management and Insurance. Acceptable proof of such coverages shall be furnished to the Director of Risk Management and Insurance prior to services under the contract.

2. TYPES OF COVERAGE AND LIMITS OF LIABILITY

Wisconsin Workers Compensation

- a. **Required coverages**-The vendor shall provide evidence of the following coverages and minimum amounts prior to the implementation of on-site services.
- b. **Workers' Compensation** State of Wisconsin including Employer's Liability coverage. Coverage shall be modified to include a Waiver of Subrogation in favor of Milwaukee County, as well as including their directors, officers, agents and employees.

Statutory

Employers Liability:

• Bodily Injury by Disease \$500,000 each accident \$500,000 each policy lim

Bodily Injury by Disease \$500,000 each policy limit Bodily Injury by Disease \$100,000 each employee

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c. **Commercial or General Liability Insurance** - including coverage for Public Liability and Property Damage Insurance.

Comprehensive General Liability:

General Aggregate
 Bodily Injury and Property Damage
 Personal Injury
 Contractual Liability
 Fire Legal Liability
 \$1,000,000 per occurrence
 \$1,000,000 per occurrence
 \$1,000,000 per occurrence
 \$100,000 per occurrence

• Excess Liability \$5,000,000

d. Auto Liability - covering any auto owned, leased, non-owned and/or hired.

• Combined Singled Limit for Bodily Injury and \$1,000,000

Property Damage

All autos owned, non-owned and/or hired
 Uninsured Motorist
 per Wisconsin regulation
 per Wisconsin regulation

3. INSURANCE RATING

- a. A Rating- All of the Insurance coverage specified above shall be placed with an "A" rated carrier per Best's Rating Guide approved to do business in the State of Wisconsin. Any deviations or waiver of required coverages or minimums shall be submitted in writing and approved by Milwaukee County Director of Risk Management and Insurance as a condition of the agreement.
- b. Certificate of Insurance Review A Certificate of Insurance shall be submitted for review to MC for each successive period of coverage for the duration of the agreement drafted from this RFP and subsequent vendor proposal.

4. MILWAUKEE COUNTY AS NAMED INSURED

a. MILWAUKEE COUNTY, AS ITS INTERESTS MAY APPEAR, SHALL BE NAMED AS AN ADDITIONAL INSURED FOR GENERAL, AUTOMOBILE, GARAGE KEEPERS, LEGAL AND ENVIRONMENTAL IMPAIRMENT LIABILITY, if applicable, AS RESPECTS THE SERVICES PROVIDED IN THE AGREEMENT resulting from this RFP. DISCLOSURE MUST BE MADE OF ANY NONSTANDARD OR RESTRICTIVE ADDITIONAL INSURED ENDORSEMENT, AND ANY USE OF NON STANDARD OR RESTRICTIVE ADDITIONAL INSURED ENDORSEMENT WILL NOT BE ACCEPTABLE. A THIRTY (30) DAY WRITTEN NOTICE OF CANCELLATION, NON-RENEWAL, OR MATERIAL CHANGE SHALL BE AFFORDED TO MILWAUKEE COUNTY.

5. PROFESSIONAL LIABILITY INSURANCE

a. **Indemnity** - The Dental Provider or Dental Benefit Plan agrees to the fullest extent permitted by law, to indemnify, defend and hold harmless, the COUNTY, and its agents, officers and employees, from and against all loss or expense including costs and attorney's fees by reason of liability for damages including suits at law or in equity, caused by any wrongful, intentional, or negligent act or omission of the Medical Provider or Medical Benefit Plan, or its (their) agents which may arise out of, or are connected with, the activities covered by this agreement.

- b. In accordance with applicable laws, the COUNTY shall be responsible for defending and paying judgments on behalf of its officers, employees and agents for any claims that may arise out of COUNTY's negligence for acts, policies, or directives that affect the activities covered by this agreement.
- c. **Insurance** Dental Provider or Dental Benefit Plan agrees to evidence and maintain proof of financial responsibility to cover costs as may arise from claims of tort, statutes and benefits under Workers' Compensation laws and/or vicarious liability arising from employees. Such evidence shall include insurance coverage for Workers' Compensation claims as required by the State of Wisconsin, including Employer's Liability and insurance covering General and Professional Liability coverages.

6. PROFESSIONAL LIABILITY-PROVIDER

Hospital, Licensed Physician, or any other \$800,000 Per Occurrence qualified healthcare provider under \$655 \$2,000,000 Annual Aggregate Wisconsin Patient Compensation Fund Statute

It is agreed that should the statutory minimum financial responsibility limits change, the minimum limits stated herein shall automatically change as well.

7. PROFESSIONAL LIABILITY -OTHER

Any Non-qualified Provider under §655 1,000,000 Per Occurrence / Claim Wisconsin Patient Compensation Fund \$3,000,000 Annual Aggregate Statute, State of Wisconsin (Indicate if Claims Made or Occurrence)

8. PROFESSIONAL LIABILITY - ADDITIONAL PROVISIONS

- a. If requested, the Dental Provider or Dental Benefit Plan agrees to provide additional information on professional liability coverages as respects policy type, i.e., dental malpractice, nurses professional, etc.; applicable retention levels; coverage form, i.e., claims made, occurrence; discovery clause conditions; and effective, retroactive, and expiration dates, to the COUNTY.
- b. It is understood and agreed that coverages which apply to the services inherent in this agreement will be maintained and extended upon termination of this agreement if coverage is written on a claims-made basis to assure that the Dental provider shall insure and keep insured pursuant to Wisconsin §655 Patients Compensation Fund.
- c. If requested, the Dental Provider or Dental Benefit Plan shall certify and make available loss information from any Insurer as to any claims filed or pending against professional liability coverages in effect for the past five (5) years.
- d. It is understood and agreed that the Dental Provider will obtain information on the professional liability coverages of all physicians and/or dental professionals providing service to the COUNTY under this agreement.

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9. **DEVIATIONS AND WAIVERS**

a. Deviations and waivers to these requirements may be requested in writing based on market conditions to Milwaukee County Director of Risk Management and Insurance. Approval shall be given in writing of any acceptable deviation or waiver to the vendor prior to any change to coverage being initiated. Waivers shall not be duly withheld nor denied without consultation with the Vendor.

10. SUBCONTRACTOR LIABILITY COVERAGE

a. It is understood and agreed that the successful company will obtain information on the professional liability coverage of all subcontractors in the same form as specified above. Such documentation must be available for review by MC.

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G. LICENSES, TAXES, AND APPLICABLE LAWS

1. APPLICALBE TAXES

a. All collection and payment of applicable taxes shall be the responsibility of the Vendor. All responsibility for such payment, such as securing a required sales tax permit and the like, are the responsibility of the Vendor.

2. PERMITS/LICENSES/BONDS

a. The Vendor shall be financially responsible for obtaining all required permits, license, and bonding to comply with pertinent MC policies and municipal, county, state, and federal laws.

3. NON-DISCRMINATORY PROVISIONS

a. Any firm awarded a contract as a result of this Request for Proposal shall adhere to all nondiscriminatory provisions as set forth in the Wisconsin Statutes.

4. APPLICALBE LAWS AND RULES

a. The Vendor will comply with all laws set forth in Wisconsin Statutes, Chapter 447, and the Administrative rules adopted thereunder by the Dentistry Examining Board. The Vendor shall be responsible for all necessary application fees associated with the procurement of licenses, permits, etc.

5. EMPLOYMENT LAWS

a. The successful firm shall comply with all federal, state, and local laws and regulations pertaining to wages and hours of employment.

H. PERFORMANCE BOND

1. **REQUIREMENT**

a. A performance bond is required. The Vendor may, with MC approval, provide an irrevocable letter of credit naming Milwaukee County as beneficiary. The irrevocable letter of credit shall be in the amount specified for the performance bond and with the format and content required by MC. The performance bond or irrevocable letter of credit must be furnished by a company licensed to do business in the State of Wisconsin.

2. AMOUNT

a. The performance bond or irrevocable letter of credit shall be for the entire contract period. A performance bond in the amount of eight hundred thousand dollars (\$800,000) will be required of the successful vendor at execution of the contract if the agreement is comprehensive in nature. If a component service of the RFP is unbundled and contracted separately and individually, the performance bond will be not less than 10% of the amount of the total contract price. The performance bond or letter of credit shall provide that in the event of nonrenewal MC and the Vendor shall be informed sixty (60) days before the end of the contract.

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3. BOND NON-RENEWAL

a. In the event of nonrenewal, the Vendor shall provide MC evidence of a new source of surety within twenty-one (21) calendar days after MC's receipt of the nonrenewal notice. Failure to maintain the required surety in force may be cause for contract termination.

I. INDEMNITY

1. INDEMNITY AGREEMENT

a. Except for acts done or taken at the direction of, or pursuant to MC policy or procedures, the Vendor agrees to the fullest extent permitted by law to indemnify, defend, and hold harmless MC, its boards, officers, and employees, from and against all loss and expense including costs and attorney's fees by reason of liability for damages including suits at law or in equity caused by any wrongful, intentional, or negligent act or omission of the Vendor or its agent which may arise out of or are concerned with the activities covered by this Agreement.

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J. Community Business Development Partners Utilization

1. GENERAL INFORMATION

- a. In keeping with the spirit of Milwaukee County ordinance 56.30, the Proposer shall ensure that DBE's (Disadvantaged Business Enterprise) have the maximum opportunity to participate in this project. A seventeen (17) percent participation rate goal has been set.
- b. Proposers should include and will be evaluated on their philosophy and approach to include DBE participation as a part of the scope of their services.
- c. Milwaukee County reserves the right to give credit to the Proposer that submits the best DBE Utilization Plan.

2. DISADVANTAGED BUSINESS ENTERPRISE (DBE) UTILIZATION SPECIFICATIONS

- 1. The successful consultant/service provider shall comply with CFR 49 Part 26 and Chapter 42 of the Milwaukee County Ordinances, which requires Good Faith Efforts (GFE) to achieve participation of certified Disadvantaged Business Enterprise (DBE*) firms on all USDOT and Milwaukee County funded professional service contracts. In accordance with this Milwaukee County policy and US DOT requirements, the consultant/service provider shall ensure that DBEs have an opportunity to participate in this project/contract. Refer to Section (8) for the specific DBE participation contract goal.
- 2. The Community Business Development Partners (CBDP) Office of Milwaukee County is authorized to make the determination that consultant/service provider has made a good faith effort (GFE) to achieve the required DBE participation by doing either of the following:
 - a. Shows evidence that it has met the DBE participation by submitting a complete Commitment to Subcontract to DBE Firms (DBD-014PS) form; or
 - b. Documents that it made good faith efforts to meet the DBE participation goal, even though it did not succeed in achieving it. In this case, the consultant/service provider must submit the <u>Certificate of Good Faith Efforts</u> (**DBD-001PS form**) and all relevant documentation to the CBDP office for its GFE determination within three (3) working days of notification of being the successful proposer.
- 3. The efforts employed by the consultant/service provider should be those that one could reasonably expect a consultant/service provider to take if the consultant/service provider were actively and aggressively trying to obtain DBE participation sufficient to meet the DBE contract goal. Mere pro forma efforts are not good faith efforts to meet the DBE contract requirements. (49 CFR §26.53 and Appendix A to 49 CFR Part 26 which provides guidance regarding GFE). (Refer to Milwaukee County DBE Provisions governing GFE attached to this document.)
- 4. In the event the CBDP Office determines that the consultant/service provider has failed to meet the GFE requirements, the consultant/service provider is entitled to appeal this determination. The provisions of 49 CFR §26.53(d) apply to such an appeal. A request for administrative reconsideration must be sent within three (3) calendar days of receiving written notice from the CBDP office of the failure to meet the GFE requirement. The request should be sent to:

CBDP Office

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^{*} The term "DBE" means small business concerns known as Disadvantaged Business Enterprise (DBE) firms owned at least 51% by socially and economically disadvantaged individuals, and certified by Milwaukee County under CFR 49 Part 26.

City Campus, Room 830 2711 West Wells Street Milwaukee, WI 53208

- 5. Prime consultant/service provider must submit with its proposal, the Sub-consultant Information Sheet (DBD-002PS form).
- 6. When evaluating a contractor's proposed DBE commitment (DBD-014PS form), Milwaukee County reserves the right to request any documentation from both the prime consultant and the listed DBE subcontractors. If the information requested is not submitted by the contractor within the time specified for such submission, Milwaukee County may award the contract to the next lowest responsive, responsible proposer. The consultant/service provider shall prepare and submit accurate and timely forms and reports on DBE utilization to the Community Business Development Partners (CBDP) Office. These shall include, but not be limited to, Milwaukee County Commitment to Subcontract with DBE Firms form, DBE Utilization Reports, and Sub-Consultant Information Sheet as directed. Failure to submit forms and reports as prescribed herein, will result in disqualification of proposal, delay of payments, or other sanctions deemed appropriate by the County, including those listed under Section (7), below.
- 7. When evaluating the performance of this contract, Milwaukee County reserves the right to conduct compliance reviews and request, both from the prime consultant/service provider and DBE subconsultant(s), documentation that would indicate level of compliance. If the consultant/service provider is not in compliance with the specifications, the County will notify the consultant/service provider in writing of the corrective action that will bring the consultant/service provider into compliance. If the consultant/service provider fails or refuses to take corrective action as directed, Milwaukee County may take one or more of the actions listed below:
 - a. Terminate or cancel the contract, in whole or in part.
 - b. Remove the consultant/service provider from the list of qualified consultant/service providers and refuse to accept future proposals for a period not to exceed three (3) years.
 - c. Impose other appropriate sanctions, including withholding any retainage or other contract payments due which are sufficient to cover the unmet portion of the DBE goal, where the failure to meet the goal is the result of a finding by the CBDP Office of consultant/service provider's bad faith.
 - d. If the consultant/service provider has completed its contract, and the goal was not met due to an absence of good faith on the part of the consultant/service provider as determined under Section 4, above, the parties agree that the proper measure of damages for such non-compliance shall be the dollar amount of the unmet portion of the DBE goal. The county may in such case retain any unpaid contract amounts and retainage otherwise due the consultant/service provider, up to the amount of the unmet goal. If insufficient funds remain in the contract account to compensate the county up to that amount, Milwaukee County may bring suit to recover damages up to the amount of unmet goal, including interest at the rate of 12% annually, plus the County's costs, expenses and actual attorney's fees incurred in the collection action.
- 8. <u>DBE Participation Goal</u>: Each prime consultant/service provider shall utilize DBE firms to a minimum of <u>17%</u> of the total contract. DBE participation requirement relative to contract award shall be based upon the approved <u>Milwaukee County Commitment to Subcontract to DBE Firms</u> (**DBD-014PS form**). Consultants/service providers receiving additional work on the contract in the form of addendum, etc. shall be expected to increase DBE participation proportionally.
- 9. Consultant/service providers should note that for the purpose of proposal evaluation, only DBEs certified at the time of proposal submission will be counted toward the goal. Consultants/Service Providers must submit a Commitment to Subcontract to DBE Firms Form or a DBE Utilization Plan in their proposal including, but not limited to, the following information (see form DBD-14PS for additional details):
 - a. Name(s) of DBE(s) firm(s) being considered for utilization.
 - b. Description of services that will be provided by the DBE(s).

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- c. Percentage of the work assigned to the DBE(s). Also, include dollar amount.
- 10. Only DBEs that have been certified by Milwaukee County's Community Business Development Partners (CBDP), Certification Section, prior to the proposal due date may be listed on the "Commitment to Subcontract with DBE Firms" form and counted towards the DBE requirements on this project. In order to identify any certified DBE firms, and prevent any delay or disqualification of your proposal, refer to the Directory issued by CBDP. The directory can be viewed at www.milwaukeecounty.org, do a search for "vendor", scroll down and double click on "Certified Vendor List". If you need additional assistance related to certified DBE firms, contact the CBDP Office at (414) 278-4747.
- 11. Prime consultant/service provider shall count towards the DBE requirement and be credited one hundred percent (100%) of expenditures to DBE firms, if all of the identified scope of work has a commercially useful function in the actual work of the contract and is performed directly by the listed certified DBE firm. The Director of the CBDP Office through the application of 49 CFR §26.55(c) will be responsible for the determination and evaluation of whether or not the firm is performing a commercially useful function on this project.
- 12. Prime consultant/service provider is required to notify the CBDP office if their DBE subcontractors will further subcontract out work on this project. Credit will be given based on actual participation by DBE firms.
- 13. Listing a DBE on the Commitment to Subcontract to DBE Firms Form or Plan shall constitute a written representation and commitment that the prime consultant/service provider has communicated and negotiated directly with the DBE firm(s) listed, and that it will use the listed firm(s). If awarded the contract, the prime consultant/service provider will enter into a subcontract agreement with the DBE firm(s) listed on the Commitment to Subcontract to DBE Firms form for the work and price set forth thereon. This agreement must be submitted to the CBDP Office within seven (7) days from the Notice to Proceed.
- 14. Prime consultant/service provider must maintain DBE participation and performance logs. If the DBE firm(s) cannot perform, or if the prime consultant/service provider has a problem in meeting the DBE goal, or any other problem relative to the DBE goal requirement, the prime contractor shall immediately contact the CBDP Office at (414) 278-5248. If needed, prime contractor must submit a written request for substitution, including the reason for the request and the log. <u>Approval must be obtained prior to making substitutions.</u> Any difference in the cost occasioned by such substitution shall be borne by the prime contractor.
- 15. <u>DBE Utilization Reports/Payment Applications</u>. DBE Utilization Reports (**DBD-016PS form**) must be submitted with the Payment Applications. These reports must cover the period from the start of the project to the end of the period covered by the payment application being submitted or the period since the last payment application. The reports must be submitted even if no DBE activity took place during the period being reported. The County Project Manager will reject payment applications that are not in compliance with this section.
- 16. <u>Final Payment Verification</u>. The prime consultant/service provider must submit the "DBE Subcontractor Payment Certification" form (**DBD-018PS form**) and the final DBE Utilization Report along with their Final Payment Application. The County Project Manager will not process the Final Payment Application if these reports are not submitted.
- 17. County reserves the right to waive any of these specifications when it is in the best interest of the County and with the concurrence of the CBDP Office.

DBD-013PS Form Revised 08/30/06

K. TERMS AND CONDITIONS

1. APPLICABLE LAW

a. All applicable laws and regulations of the federal government, the State of Wisconsin, and ordinances, codes and regulations of MC, Wisconsin, and any other lawful entity having proper jurisdiction, will apply to any resulting agreement and the work and services to be performed.

2. DRUG-FREE WORKPLACE

- a. The vendor must describe corporate policy regarding pre-employment drug testing and regarding maintaining a drug-free work environment.
- b. All vendor employees and independent vendors, as well as subcontractors, must participate in a pre-employment drug screening program provided by the Vendor. This drug screening must include the most common drugs of abuse.
- c. Positive results that are not sufficiently explained by legitimate prescription medications will result in the individual not being allowed within the facilities.

3. INDEMNITY BY THE VENDOR

- a. To the fullest extent permitted by law, the successful respondent agrees to indemnify, defend and hold harmless Milwaukee County, its agents, officers and employees, from and against all loss or expense, including related costs and reasonable attorney's fees by reason of liability for damages, including suits at law or in equity, caused by direct or indirect, wrongful, intentional, willful misconduct or negligent acts or omissions of the service provider or its agents, which may arise out of or are connected with the activities covered by this contract.
- b. If Milwaukee County Corporation Counsel defends any claim, demand, cause of action, or lawsuit arising out of any act, action, negligent acts or negligent omissions, or willful misconduct of vendor, its employees, agents, or servants during the performance of the contract, whether directly or indirectly, submitter agrees to reimburse Milwaukee County for all expenses, attorney's fees, and court costs incurred in defending such claim, cause of action, or lawsuit,

4. RESTRICTION AGAINST NON-COMPETE PROVISIONS

a. The Vendor may not, by utilization of non-compete agreements or any other methods whatsoever designed to prevent continued employment/service delivery at the sites for vendor staff and to prevent or restrict in any manner the ability of personnel to enter into any contractual or employment relationship with any person or organization, including MC, which may provide services of the nature described in the contract to MC at any time following the termination of the contract or any part thereof. This prohibition of non-compete agreements by the vendor is applicable as well to the on-site management team in its entirety.

5. HUMAN RESOURCE PROVISIONS

a. MC reserves the right to approve or reject, for any reason, any and all vendor or subcontractor staff assigned to this contract. Additionally, MC may deny access or admission to MC facilities at any time for such staff. Such access will not reasonably be withheld. MC will be responsible for the timely completion of all proposed vendor staff criminal background checks prior to any such staff's initiation of recurring on-site services.

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- b. The vendor agrees that is has adopted and will maintain and enforce a policy of nondiscrimination based on race, color, religion, sex, age, national origin, or disability.
- c. The Vendor agrees that on written request, it will permit access during normal business hours to its records of employment, employment advertisements, application forms, and other pertinent data and records by the MC, for the purposes of investigation to ascertain compliance with the nondiscrimination provisions of this contract.
- d. The Vendor agrees that it will inform the MC of any alleged violation(s) of employment practices which its employees working in conjunction with this contract file with the Equal Employment Opportunity Coordinator (EEOC), Labor Department or any other federal or state compliance agency; also the Vendor will inform the MC of the disposition of such cases.

6. AUDIT AND INSPECTION OF RECORDS

a. The Vendor shall permit the authorized representatives of MC, to inspect and audit all data and records of the Vendor related to carrying out this contract for a period of up to five (5) years after completion of the contract.

7. PREMISES INSPECTION

a. MC shall have the right to inspect all areas occupied or operated by the Vendor, and the operations of the Vendor with respect to the method and quality of service, and generally with respect to use, safety, sanitation and maintenance of the facility, all of which shall be maintained at a level satisfactory to MC. MC shall have the right to make reasonable regulations with regards to such matters, and the Vendor agrees to comply with such regulations. Authorized representatives from MC's staff shall have full right of access to all areas of said premises at any and all times.

8. MEDIA RELEASES AND CONTACT

a. The Vendor's staff, independent vendors and subcontracts shall be restricted from releasing any information about the contract or events occurring within a MC facility to a public forum or to the media without the authorization of MC and coordinated through the parties' public information representatives.

9. TERMINATION BY VENDOR

- a. The successful vendor may, at its option, terminate the contract, once executed, upon the failure of MC to pay any amount that may become due hereunder for a period of forty (45) days following submission of appropriate billing and supporting documentation. termination. Vendor shall be paid the compensation due for all services rendered through the date of termination.
 - For Cause The Vendor may terminate the contract for cause with prior written notification of termination delivered to MC at least sixty (60) days before the effective date of termination.
 - Without Cause The Vendor may terminate this resulting agreement without cause with a notice period of not less than one hundred and twenty (120) days. Written notice of termination must be delivered to MC and the notice period observed prior to the effective date of termination.
- b. In the event of termination by the Vendor, notice shall be delivered by the Vendor in writing, with return receipt required, to:

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Richard Schmidt, Inspector, Jail Administration Milwaukee County Sheriff's Office Milwaukee County Jail 949 North 9th Street

10. COOPERATION UPON TERMINATION

a. The Vendor must cooperate with MC in the event of termination so as to ensure that MC can maintain continuity of service delivery. Such cooperation will include the provision to MC of the names, addresses and telephone numbers of personnel, independent vendors and subcontractors as well as salaries, organizational charts, certifications, lists of all subcontractors with names, addresses and telephone numbers with M/W/DBE designation as appropriate, inventory lists of medical, dental and office supplies and pharmaceuticals, equipment lists and condition by site and all policies, procedures, protocols, manuals and forms, statistical reports and other information and data specific to MC. Vendor must provide said information prior to the effective date of the termination or contract end.

11. TERMINATION BY COUNTY FOR VIOLATIONS BY VENDOR (FOR CAUSE)

- a. If the Vendor fails to fulfill its obligations under the contract resulting from this RFP, in a timely and proper manner, or violates any of its provisions, County may thereupon have the right to terminate the agreement by giving thirty (30) days written notice of termination, return receipt required, specifying the alleged violations and effective date of termination.
- b. The contract may not be terminated if, upon receipt of the notice, the Vendor promptly cures the alleged violation prior to the end of the notice period. In the event of termination, MC will only be liable for services rendered and expenses incurred through the date of termination and not for the uncompleted portion and for any materials and services purchased or paid for by the Vendor for use in completing the contract.
- c. The County may cancel this contract for breach, as determined by MC, which shall consider such items as, but may not be limited to: failure to provide satisfactory dental service as determined by MC, failure to operate during agreed service hours, insufficient insurance coverage, failure to enforce the quality of sanitation or any other contract noncompliance. In the event that MC elects to cancel this contract for breach of contract, they must give the Vendor a minimum of 10 days written notice, via certified mail.

12. UNRESTRICTED RIGHT OF TERMINATION BY COUNTY (WITHOUT CAUSE)

a. MC further reserves the right to terminate this contract at any time for any reason by giving Vendor thirty (30) days written notice by return receipt mail of such termination. In the event of said termination, Vendor shall not reduce its activities hereunder unless agreed in advance by MC. The Vendor will be paid according to the contract for services rendered through the date of termination.

13. ELIMINATION, DELAY OR REDUCTION IN FUNDING

a. Said termination may also occur should Milwaukee County Board of Supervisors fail to appropriate sufficient monies required for the completion of the contract. All agreements are subject to appropriation and funding. In the event of any elimination, delay or reduction in

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funding available to the contract, MC may seek supplemental funding and may renegotiate with the Vendor the rates and services to be continued under the agreement. In case any elimination, delay or reduction of funding necessitates a reduction in services delivered or staffing provided, the parties must meet as soon as practicable to prioritize the services to be provided with consideration given to the Christensen settlement, and to negotiate any reduction in staff or services. In no event may MC be penalized for any payment not made in a timely manner due to any delay in appropriation or funding.

14. BILLING AND PAYMENT PROCESS

- a. MC qualifies for sales tax exemption as a governmental agency. No pricing within this proposal for Dental Services, supplies or equipment shall include state or local sales or use taxes.
- b. The successful bidder will invoice MC a maximum of once per month after the month of services, within the first ten (10) days of the subsequent month. Each invoice will be required to provide a reasonable detail of the services that were performed or other agreed upon items, for the charge that has been invoiced, if any, above and beyond the inmate population per diem. MC will make every effort to ensure that the Vendor is paid promptly and accurately based upon the Average Daily Population (ADP) of inmates identified for the month being paid. Adjustments to billing and to payment may be made based upon the purchase of approved equipment or other items approved by the MC.

15. CATASTROPHIC CAP/RISK-SHARING PROVISIONS

a. The selected vendor will not be responsible for off-site inpatient hospitalization costs for any catastrophic illness or injury that exceeds a cumulative total of fifty thousand dollars (\$50,000) for any individual inmate during any single admission to MC facilities. Multiple inpatient admissions for one specific inmate cumulatively totaling more than \$50,000 in any single contract period (by calendar year/fiscal year) and/or any single inmate inpatient hospitalization totaling more than \$50,000 are subject to support from MC for the amount in excess of the catastrophic cap of \$50,000. This risk-sharing provision with MC is limited to inpatient admissions and does not include off-site specialty consultations or other off-site services nor does it include any on-site services including pharmacy expenses. The catastrophic cap amount of \$50,000 will be based on the amount of the billing paid by the vendor and not on billed charges, i.e. if the vendor has an agreement with the hospital to pay 90% of billed charges, then the amount paid by the vendor must exceed the \$50,000 cap rather than the total billed charges by the hospital. The vendor must submit detailed information on the billing and to demonstrate payment prior to any adjustment by MC. The vendor will be responsible to pay the full charges and then to seek reimbursement from MC for the qualified amount above the \$50,000 cap.

16. **INDEPENDENT VENDOR**

a. Nothing contained in the final contract will constitute or be construed to create a partnership or joint venture between MC or its successors or assigns and Vendor or its successors or assigns. In entering into this contract and in acting in compliance herewith, Vendor is at all time acting and performing as an independent vendor, duly authorized to perform the act required of it hereunder.

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17. ASSIGNMENT

- a. Assignment by Subcontract Assignment of any portion of the work by subcontract must have the prior written approval of MC.
- b. Limitation The final executed contract shall be binding upon and inure to the benefit of the parties and their successors and assigns; provided, however, that neither party shall assign its obligations hereunder without the prior written consent of the other.
- c. Survivorship of Benefits The contract will be binding upon and inure to the benefit of the respective parties and their executors, administrators, heirs, personal representatives, successors and assigns.

18. CODE OF ETHICS

a. Vendor must attest that it is familiar with MC's Code of Ethics which states, in part, "No person may offer to give to any County officer or employee or his immediate family, and no County officer, or employee or his immediate family, may solicit or receive anything of value pursuant to an understanding that such officer's or employee's vote, official actions or judgment would be influenced thereby." To document that no conflict of interest exists between the vendor and any Milwaukee County employee, agent or representative or an immediate family member, the vendor must submit the "Conflict of Interest Stipulation" form (attached) with the proposal. This form attests to the fact that no such person is also an owner, corporate officer, employee, agent or representative of the company submitting the bid. If such a relationship exists in any form, the vendor must fully disclose the situation and explain the details.

19. **VENDOR CONDUCT**

a. During the time that this RFP is in process, i.e. from the date issued by MC to the date a vendor is selected and a contract is executed, if applicable, no gratuities of any kind will be accepted by MC staff from company employees, agents or representatives including meals, gifts or trips, except as provided for as reference site visitations and/or during oral presentations and finalist evaluations. Violation of these conditions will constitute immediate disqualification.

20. NOTICES

a. Notices to MC provided for in this RFP and eventual contract shall be sufficient if sent by certified or registered mail, postage prepaid, addressed to:

Richard Schmidt, Inspector, Jail Administration Milwaukee County Sheriff's Office Milwaukee County Jail 949 North 9th Street Milwaukee, WI 53233

b. The reverse will also hold true regarding notice to the Vendor as the parties may designate.

21. BINDING EFFECT

a. This resulting agreement shall be interpreted and enforced under the laws and jurisdiction of the State of Wisconsin. MC's RFP #4038Dental2006 and the vendor's proposal in response to the Request for Proposal and any additional negotiated conditions reduced to writing will

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constitute the contract between the successful vendor and MC. This agreement then constitutes the entire understanding between the parties and is not subject to amendment unless agreed upon in writing by both parties hereto. By mutual agreement, the parties may, from time to time, promulgate scope of service documents to define the scope of services for such areas including but not limited to special housing, infirmary and health service units. Such scope of service documents will be incorporated into the contract agreement. Vendor acknowledges and agrees that it will perform its obligations hereunder in compliance with all applicable state, local or federal law, rules, regulations and orders.

22. ENTIRE AGREEMENT

a. The contract, along with the vendor-initialed RFP, all attachments thereto and the vendor's proposal constitutes the entire agreement between the parties. All prior and contemporaneous understandings, representations, and agreement must be merged therein or superseded hereby. No alterations, modifications, releases or waivers of the contract or any portion thereof will be effective unless in writing and executed by mutual agreement of both parties.

23. PERMITS, TAXES, LICENSES

a. The vendor is responsible for all necessary permits, licenses, fees and taxes required to carry out the provisions of the RFP. The financial burden for such expenses rests entirely with the company providing the service under the contract.

24. ANNUAL INDEPENDENT CONTRACT COMPLIANCE EVALUATION

- a. While any Consent decree remains in effect, the court appointed monitor will review and perform independent assessments of Vendor performance/compliance and quality improvements programs. In the absence of any decree or other litigious decree, reviews will be performed by a specified designee as deemed necessary.
- b. Provider Hours Any hours scheduled for on-site coverage by MC and not fulfilled will be adjusted to the benefit of MC in the next monthly payment to the vendor. This adjustment will be taken on an hour for hour basis for actual, documented, hours worked versus hours contracted. The vendor is responsible to ensure a timely and accurate presentation of payroll information that is valid and reliable. Partial hours or portions of each hour worked must be identified by quarter-hour or fifteen (15)-minute increments. Six major holidays will be exempt from requiring such on-site provider coverage except under emergency circumstances and these include: New Years Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day and Christmas Day.

25. CONSENT AGREEMENT NON-COMPLIANCE

a. If the special master or court monitor associated with monitoring MC's implementation of and adherence to the requirements of the Christensen case identifies noncompliance with the agreement in any substantive area, MC may invoke a penalty of \$5,000 per month until the deficiency is resolved. A one (1)-month cure period is allowed for the vendor to resolve the problem prior to initiation of any penalty. The \$5,000 penalty will be assessed for each month that the deficiency remains and that MC is identified as non-compliant with the consent agreement.

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26. LIQUIDATED DAMAGES AND PENALTIES

a. MC's intent with regard to liquidated damages and penalties is to motivate the vendor to comply with the requirements of the RFP, the proposal and the resultant contract. These aspects of the agreement are not intended for application so much as to motivate the vendor to maintain the performance level agreed upon. No amount is budgeted or expected for liquidated damages or penalties and MC would be satisfied with NO penalty assessment given that the services are provided as contracted.

27. WAIVERS (associated with Liquidated Damages)/PENALTIES

- a. The Vendor may appeal any assessment of liquidated damages or penalties to the Inspector for the Milwaukee County Sheriff's Office, Criminal Justice Facility (CJF)/Milwaukee County Jail (MCJ). The Inspector retains the sole and final authority to grant, suspend or deny the vendor's request for a waiver based on the quality of the argument and documentation provided. The Inspector may waive the penalty in whole or in part or may delay assessment of the penalty within his sole discretion. There is no appeal process for the Inspector's decision, his determination is final and not subject to further challenge within MC hierarchy.
- b. Paybacks or credit may not be appealed to any level and will be taken according to the RFP requirements based on information and documentation provided by the vendor to MC.

28. NON-DISCRIMINATION, EQUAL EMPLOYMENT OPPORTUNITY AND AFFIRMATIVE ACTION PROGRAMS

- a. In the performance of work under this Contract, Contractor shall not discriminate against any employee or applicant for employment because of race, color, national origin, age, sex, or handicap, which shall include, but not be limited to, the following:
 - i) Employment, upgrading, demotion or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeships. Contractor will post in conspicuous places, available for employees and applicants for employment, notices to be provided by County, setting forth the provisions of the non-discriminatory clause.

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L.Appendix I

The following are applicable National Commission on Correctional Health Care standards pertaining to the dental area:

J-31 **Information on Health Services** (Essential)

Written policy and defined procedures require, and actual practice evidences, that information about the availability of health care services be communicated orally and in writing to inmates, in a form and language they understand, upon their arrival at the jail.

Discussion

Information about health care services is a key to quality care in correctional settings and every effort must be made to ensure that inmates understand how they can receive such services. The facility should follow the policy of orally explaining to all inmates the procedures for gaining access to health care. This notification should take place at the time of receiving screening and upon transfer to a new facility. Special procedures should be developed to ensure that inmates who have difficulty communicating (e.g., those who are developmentally disabled, illiterate, mentally ill, or deaf) have access to health services. Where the facility frequently has non-English-speaking inmates, procedures should be written in their language(s), as well as in English, in the form of a handbook, a handout, or signs in the inmates' housing areas.

J-32 **Oral Screening** (Essential)

Written policy and defined procedures require, and actual practice evidences, that oral screening is performed, and instruction in oral hygiene and oral health education is given as soon as possible, but at least within 14 days of admission. Dental care is provided to each inmate under the direction and supervision of a dentist licensed in the state. Each inmate has access to the preventative benefits of fluorides in a form determined by the dentist to be appropriate for the needs of the individual.

Discussion

As part of the health assessment, oral screening should be performed by dentists or health care personnel properly trained and designated by the dentist. It should include visual observation of the teeth and gums, noting any obvious or gross abnormalities requiring immediate referral to a dentist. Oral hygiene instruction and dental health education should be given by dentists, dental hygienists, or other health personnel with dental training and should consist of measures to assist the patient in caring for his/her own oral health such as instructions in the proper brushing and flossing of teeth. Fluoride toothpaste or oral fluoride rinses should be available for all inmates (see J-40 Dental Treatment).

J-33 **Health Assessment** (Essential)

Written policy and defined procedures require, and actual practice evidences, the following:

- A full health assessment is completed for each inmate as soon as possible after arrival in consideration of results from the receiving screening process but no later than 14 calendar days after the inmate arrives at the jail and includes these items:
- A review of the receiving screening results and the collection of additional data to complete the medical, dental, and mental health histories:
- Laboratory and/or diagnostic tests to detect communicable diseases, including sexually transmitted diseases and tuberculosis, and other tests as determined by the responsible physician upon consultation with and approval by the local public health authority;
- Recording of height, weight, pulse, blood pressure, and temperature;
- A physical examination including comments about mental status and dental screening;
- Other tests and examinations as appropriate:
- A review of the findings of the health assessment and tests and identification of problems by a physician; and
- Initiation of therapy and immunizations when appropriate.

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- 2. The collection and recording of health assessment data are handled as follows: the forms are approved by the health authority; health history and vital signs are collected by qualified health personnel or health-trained correctional officers; and the "hands-on" physical examination is performed only by an appropriately trained registered nurse, physician assistant, nurse practitioner, or physician.
- 3. In the case of a re-admitted inmate who has received a documented health assessment within the previous three months and whose receiving screening shows no changes in the inmate's health status, the prior results are reviewed and tests, examinations, etc., are updated as needed.
- 4. Certain elements of the health assessments are repeated at appropriate frequency as determined by the responsible physician in consideration of the age, sex, and health needs of inmates in the population consistent with the recommendations of professional organizations. A protocol defining the extent of the periodic health assessments is developed by the responsible physician.

Discussion

The *health assessment* is the process whereby the health status of an individual is evaluated. The extent of the health assessment is defined by the responsible physician but should include at least the steps above. Inmates should be advised of the need for a health assessment in such a manner that encourages full participation and cooperation.

When appropriate, additional investigation should be carried out regarding the abuse of alcohol and/or drugs, including the type(s) of substance abused, mode(s) of use, amounts used, frequency of use, and date or time of last use; current or previous treatment for alcohol or drug abuse, and if any, when and where; whether the inmate is taking any medication for an alcohol or drug abuse problem; current or past illnesses and health

problems related to substance abuse, such as hepatitis, seizures, traumatic injuries, infections, and liver diseases; and whether the inmate has a history of hospitalization and/or is taking medication for a physical or mental disorder, and if so, what drug(s) and for what disorder.

Protocols for the periodic health assessments as determined by the responsible physician can be based on those established by professional organizations such as the American Academy of Family Physicians, the American College of Obstetricians and Gynecologists, or the American Cancer Society.

For a variety of reasons, it is recognized that not all jail inmates may receive a health assessment within 14 days of admission. Some may, for instance, be pretrial detainees likely to be released in the very near future. Others may have court appearances scheduled that interfere with scheduling the health assessment. Still others may refuse the assessment. In recognition of these various reasons, compliance with this standard may be achieved even if some jail inmates have not received a health assessment within 14 days as long as there is not a trend or pattern indicating that assessments are not being completed on the vast majority of inmates.

J-40 Dental Treatment (Important)

Written policy and defined procedures require, and actual practice evidences, that dental treatments are performed only by licensed dentists. Dental treatments, not limited to extractions, are provided according to a system of treatment priorities when in the dentist's judgment the inmate's health would otherwise be adversely affected. Consultation through referral to dental specialists is available.

In the case of a re-admitted inmate who has received a *dental examination* within the past six months, a new exam is not required except as determined by the supervising dentist.

Discussion

Dental treatment should be performed only by licensed dentists. A *dental examination* should include taking or reviewing of the patient's dental history, charting of teeth, and examination of the hard and soft tissue of the oral cavity with a mouth mirror, explorer, and adequate illumination. X-ray studies for diagnostic purposes should be taken if necessary. The results of the examination should be recorded on a uniform dental record system such as the sample form provided in Appendix B (see J-32 Oral Screening).

A professional dental prophylaxis should be performed when prescribed by the dentist.

J-42 Continuity of Care (Important)

Written policy and defined procedures require, and actual practice evidences, continuity of care from admission to the jail through discharge from it, including referral to community resources when indicated.

Discussion

As in the community, health care providers should obtain information about previous care when undertaking the care of a new patient. Likewise, when the care of the patient is transferred to providers in the community, information is shared with the new providers in accordance with confidentiality requirements. Medical, mental health, and dental providers within the correctional setting also should regularly share information about the care and treatment of patients. A single medical record that documents medical, mental health, and dental care is preferable.

Inmates identified in the correctional facility as having long-term or potentially serious conditions should be referred to follow-up clinics or community resources if this is medically indicated. Examples of such conditions are psychiatric illness, hypertension, diabetes, epilepsy, communicable diseases (such as tuberculosis), urinary tract infection, chronic otitis, serious trauma, postoperative status, pregnancy, and terminal illness. For these patients, special arrangements may be warranted which might include case management referral or other like provisions. The intent of this recommendation is to

increase the probability of reaching a significant proportion of infected/untreated arrestees who are released back into the community within 24 to 48 hours before there is an opportunity to provide detection and/or treatment services. Files for these patients should be marked in some fashion (e.g., color-coded or stamped on the inside of the file) to indicate any special medical needs.

For certain inmates receiving medical, mental health, or dental treatment, the responsible physician should determine if a discharge plan should be initiated to facilitate the inmate's treatment and follow-up within the general inmate population or, if release from jail is imminent, the community. Upon this determination, a discharge plan should be prepared and include provisions for referral, diet, medications, and other regimens that are appropriate.

For pregnant inmates, consideration should be given to including specific prenatal care referral information in their discharge plan.

M. Appendix II

Required Forms

RFP #4038Dental2006 44 Initials _____

MILWAUKEE COUNTY REQUEST FOR PROPOSAL FOR DENTAL SERVICES RFP #4038Dental2006

VENDOR LETTER OF INTENT TO BID

The undersigned hereby acknowledges the terms and conditions of this Request for Proposal (RFP) and intends to respond to Milwaukee County. We understand that MC will promptly communicate any modifications or updates to this RFP to the individuals identified below as a representative of the vendor listed.

Representative's Signature	Date
Representative's Printed Name	
Company Name and Legal Name for E	Business within Wisconsin
Telephone Number and Extension	Facsimile Number
The following individuals listed below a	are planning to attend the mandatory bidders' conference
<u>Name</u>	<u>Title</u>
1	
2	
3.	

Note: This form is mandatory if the vendor intends to or has any interest in response to this RFP and is required to obtain security clearance for individuals scheduled to attend the requisite bidder's conference (mandatory). No more than three individuals may participate for any one vendor. However, neither this letter of intent to bid nor the company's participation in the bid conference obligate the vendor to actually submit a proposal in response to this RFP. Official photo identification is required to enter the facilities.

RFP #4038Dental2006 45 **Initials** _____

AUTHORIZATION FOR REFERENCE CHECK

This authorization should be on company letterhead.

Do not modify the contents of this letter.

The undersigned hereby authorizes the recipient of this authorization (or a copy thereof) to furnish to the Milwaukee County Sheriff's Office any and all information that said recipient may have concerning the undersigned's contract performance history.

This information is to be furnished to the Milwaukee County Sheriff's Office for the purposes of evaluating the ability of the undersigned to perform Dentist and Dental Technician Services to the Milwaukee County Jail.

The undersigned further authorizes any person contacted to give the Milwaukee County Sheriff's Office any and all information concerning the undersigned's (and the employees of the undersigned) education, work experience, and character which they may have, personal or otherwise, and releases all parties from all liability for any damage that may result from furnishing the same to the Milwaukee County Sheriff's Office.

A photocopy o	f this authorization shall	be deemed equivalent to the original.	
Dated this	day of	, 19	
		Authorized Signature	
		Title	
		Name of Firm	_

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MILWAUKEE COUNTY REQUEST FOR PROPOSAL FOR DENTAL SERVICES RFP #4038Dental2006

CONFLICT OF INTEREST STIPULATION

For purposes of determining any possible conflict of interest, all vendors submitting a proposal in response to this RFP must disclose if any Milwaukee County employee, agent or representative or an immediate family member is also an owner, corporate officer, employee, agent or representative of the business submitting the bid. This completed form must be submitted with the proposal. Furthermore, according to the Milwaukee County Code of Ethics, no person may offer to give to any County officer or employee or immediate family member, may solicit or receive anything of value pursuant to an understanding that such County representatives vote, official actions or judgment would be influenced thereby.

Please answer below either YES or NO to the question of whether any Milwaukee County employee, agent or representative or immediate family member is involved with your company in any way:

YES

NO

If the answer to the question above is YES, then identify the name of the individual, the position with MC, and the relationship to your business:

Name

County Position

Business Relationship

The appropriate corporate representative must sign and date below:

Printed Name

Authorized Signator

Title

Date

RFP #4038Dental2006 47 Initials _____

MILWAUKEE COUNTY REQUEST FOR PROPOSAL FOR DENTAL SERVICES

RFP#4038Dental2006

SWORN STATEMENT OF BIDDER

I, being first duly	sworn at	,	
		City, State	
On oath, depose	and say I am the	Official Title	
Of the Bidder,	Name of	Company	
	and prepared this submissi	d carefully examined the terms and conditions of this Requeston directly and only from the RFP and including all accessory of	
 submitting thi I have indicated bid upon) by it I certify that at I have full at representative I further stiput 	s proposal. ted review, understanding initials on each page of the all statements within this proposed to make such see of the Bidder. ulate that the said statements	attachments and information provided through MC, in detail be and acceptance of the RFP (or relevant service component be RFP. Sposal are made on behalf of the Bidder identified above. Statements and to submit this proposal as the duly recognished contained within this proposal are true and correct and of the foregoing RFP response.	eing nized
	Signat	ıre	
	Legal Ad	dress	
Subscribed and	sworn to before me		
This	day of	, 2001	
Notary Public, _		County	
State of			
My commission	expires	·	

RFP #4038Dental2006 48 Initials _____

COVER SHEET FOR THE MAIN PROPOSAL

In submitting and signing this proposal, we also certify that we have not, either directly or indirectly, entered into any agreement or participated in any collusion or otherwise taken any action in restraint of free trade or competition; that no attempt has been made to induce any other person or firm to submit or not to submit a proposal; that this proposal has been independently arrived at without collusion with any other proposer, competitor, or potential competitor; that this proposal has not knowingly been disclosed prior to the opening of the proposals to any other proposer or competitor; that the above statement is accurate under penalty of perjury.

In submitting and signing this proposal, we represent that we have thoroughly read and reviewed this Request for Proposal and are submitting this response in good faith. We understand the requirements of the program and have provided the required information listed within the Request for Proposal.

The undersigned certifies and represents that all data, pricing, representations, and other information of any sort or type, contained in this response, is true, complete, accurate, and correct. Further, the undersigned acknowledges that Milwaukee County is, in part, relying on the information contained in this proposal in order to evaluate and compare the responses to the RFP for Dental Services.

Proposer'	s Name		
Title			
Signature		 	
Date		 	

RFP #4038Dental2006 49 Initials _____

COVER SHEET FOR THE PRICING PROPOSAL

In submitting and signing this proposal, we also certify that we have not, either directly or indirectly, entered into any agreement or participated in any collusion or otherwise taken any action in restraint of free trade or competition; that no attempt has been made to induce any other person or firm to submit or not to submit a proposal; that this proposal has been independently arrived at without collusion with any other proposer, competitor, or potential competitor; that this proposal has not knowingly been disclosed prior to the opening of the proposals to any other proposer or competitor; that the above statement is accurate under penalty of perjury.

In submitting and signing this proposal, we represent that we have thoroughly read and reviewed this Request for Proposal and are submitting this response in good faith. We understand the requirements of the program and have provided the required information listed within the Request for Proposal.

The undersigned certifies and represents that all data, pricing, representations, and other information, of any sort or type, contained in this response, is true, complete, accurate, and correct. Further, the undersigned acknowledges that Milwaukee County is, in part, relying on the information contained in this proposal in order to evaluate and compare the response to the RFP for Dental Services.

	Proposer's Name	
	Title	_
	Signature	_
Date		_

RFP #4038Dental2006 50 Initials _____

SUMMARY COST PROPOSAL

(Firm Name)	

Proposers must complete, at a minimum, the information contained on the following pages. Any other price information or supporting schedules should be included. This information should be included with your price proposal submittal.

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PERSONNEL COSTS

Number of Hours Per Hourly Rate Added Overhead/Service Week Percentage 2007 Dentist Dental Technician OTHER (SPECIFY) Dentist Dental Technician OTHER (SPECIFY) Dentist **Dental Technician** OTHER (SPECIFY) Dentist **Dental Technician** OTHER (SPECIFY) Is the added overhead rate already included in the hourly rates? YES NO ____

OTHER NON-MEDICATION CHARGES

List any items below which will be charged to Milwaukee County as part of this contract. Indicate further the period of the charge (example: setup expenses—monthly, quarterly, annual, etc.).

CHARGE/EXPENSE	<u>AMOUNT</u>	PERIOD
Administrative Overhead		

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MILWAUKEE COUNTY REQUEST FOR PROPOSAL FOR DENTAL HEALTH SERVICES RFP #4038Dental2006

VENDOR REFERENCES

1) Agency Name				
Agency Address				
Contact Person		Contact Nu	mber	
E-Mail		Fax Numbe	er	
Number of Sites		Number of	Inmates	
Facility Type	Jail _	Prison	Juvenile	Other
Accreditation	ACA	NCCHC _	JCAHO	Other
Contract Term (origi	nal, extensions, re	enewals, rebids) _		
	Current Contra	ct		Prior Contract
Contract End	Terminated, if so	specify by whom _	agency	vendor
Reason				
	Lost in Rebid, if so	specify award re	cipient	
Reason				
(Other, specify (i.e.	. returned to self-c	perated, transit	ion to University)
Reason				
2) Agency Name				
Agency Address				
Contact Person		Contact Nu	mber	
E-Mail		Fax Numbe	er	
Number of Sites		Number of	Inmates	

VENDOR REFERENCES Page 2

Facility Type	Jail	Prison	Juvenile	Other
Accreditation	ACA	NCCHC	JCAHO	Other
Contract Term (ori	ginal, extensions,	renewals, rebids)		
	Current Cont	ract		Prior Contract
Contract End	_Terminated, if so	o specify by whom	agency	vendor
Reason				
	_Lost in Rebid, if	so specify award	recipient	
Reason				
	_Other, specify (i	.e. returned to self	-operated, transit	ion to University)
Reason				
3) Agency Name_				
Agency Address _				
Contact Person				
E-Mail		Fax Num	ber	
Number of Sites _		Number of	of Inmates	
Facility Type	Jail	Prison	Juvenile	Other
Accreditation	ACA	NCCHC	JCAHO	Other
Contract Term (ori	ginal, extensions,	renewals, rebids)		
	Current Cont	ract		Prior Contract
Contract End	_Terminated, if so	o specify by whom	agency	vendor
Reason				
	Lost in Rehid if	so specify award	recipient	

VENDOR REFERENCES Page 3

Reason				<u> </u>
	_Other, specify (i.e.	returned to self-o	operated, transition	on to University)
Reason				
4) Agency Name				
Agency Address _				
Contact Person		Contact Nu	mber	
E-Mail		Fax Numbe	er	
Number of Sites _		Number of	Inmates	
Facility Type	Jail	Prison	Juvenile	Other
Accreditation	ACA	NCCHC _	JCAHO	Other
Contract Term (ori	ginal, extensions, rei	newals, rebids) _		
	Current Contrac	t		Prior Contract
Contract End	_Terminated, if so sp	pecify by whom _	agency	vendor
Reason				
	_Lost in Rebid, if so	specify award re	cipient	
Reason				
	_Other, specify (i.e.			
Reason				
5) Agency Name_				
Agency Address _				
			mber	

VENDOR REFERENCES Page 4

E-Mail	Fax Number
Number of Sites	Number of Inmates
Facility TypeJail	PrisonJuvenileOther
AccreditationACA	ANCCHCJCAHOOther
Contract Term (original, extension	ons, renewals, rebids)
Current C	ContractPrior Contract
Contract EndTerminated,	if so specify by whomagencyvendor
Reason	
Lost in Rebi	d, if so specify award recipient
Reason	
Other, speci	fy (i.e. returned to self-operated, transition to University)
Reason	
Printed Name	
Authorized Signator	
Title	
Date	

N. Appendix III DBE Forms

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MILWAUKEE COUNTY COMMUNITY BUSINESS DEVELOPMENT PARTNERS (CBDP) OFFICE

CERTIFICATE OF GOOD FAITH EFFORTS

The intent of this certification is to document the good faith efforts implemented by the apparent successful consultant/service provider in soliciting and utilizing DBE firms to meet DBE participation requirements. This certificate will assist Milwaukee County in determining whether the apparent successful consultant/service provider has implemented comprehensive good faith efforts. Failure to implement "good faith" efforts to the satisfaction of Milwaukee County could result in the rejection of the proposal. _____, do hereby acknowledge that I am the , who has been identified as the apparent successful consultant/service provider on the following Milwaukee County Project: Project No. **Project Title Total Contract DBE Percentage** Amount Goal Pledged Provide a brief summary on why you believe your firm is unable to meet the DBE participation goals on this project (Attach additional pages if necessary.) I hereby certify that I have utilized comprehensive "good faith" efforts to solicit and utilize DBE firms to meet the DBE participation requirements of this contract proposal, as demonstrated by my responses to the following questions: A. Identifying Subcontract Work Items Consultants/service providers are encouraged to select portions of work to be subcontracted in a manner which will increase the likelihood of meeting DBE goals. In selecting work to be subcontracted, consultant/service provider will consider, where appropriate, breaking down contracts into economically feasible units to facilitate DBE participation. 1. Which portion(s) or section(s) of the contract proposal, in terms of the nature of work, were selected to be subcontracted to DBE firms (or broken down into economically feasible units to facilitate DBE participation)?

B. Notifying DBE Firms of Contracting Opportunities

2. In the table below, indicate which firms received written notification of work items to be subcontracted. In the appropriate space, also indicate when firms received subsequent telephone solicitations. Please attach

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additional page(s) so that all companies contacted are listed. (Attach photocopies of all written solicitations to DBE firms to this certificate.) **Company Contacted** DBE Date of Date of Written Follow-up (Yes/No) notification **Telephone Call** 3. Identify publications in which announcements or notifications were placed and published, if any. (Attach copies of proof of each announcement or notification.) Published Announcement/Publication (please describe) Date Identify DBE associations or organizations that received written notifications, including dates of all notifications. Provide name of person and date of follow-up call. If no follow-up calls made, explain why not. (Attach copies of letters sent as proof of notification.) **DBE Association/Organization** Date of **Contact Person** Date of Notification Follow-Up Call Were the services of the Milwaukee County's Community Business Development Partners (CBDP) Office used to assist in the recruitment of DBE firms? Yes _____ No ____ Contact was made by: telephone _____written correspondence ____

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Date contacted: Person Contacted:

5.

C. Providing DBEs With Assistance

6. Explain any efforts undertaken to provide DB! the contract:	E firms with adequate information about project scope of work and i	equirements of
7. Describe any efforts undertaken to assist inte County or the contractor:	rested DBE firms in obtaining lines of credit or insurance required	by Milwaukee
8. Describe any other efforts initiated to provide s	special assistance to DBE firms interested in participating in the proje	ct.
D Soliciting	Proposal/Quotes From Interested DBE Firms	
from interested DBE firms must not be rej 9. Indicate in the table below which DBE fi	in good faith with interested DBE firms. Quotes, proposition feeted by contractors without sound justification. irms submitted quotes on the contract proposal. Also, provide a brief jected. Please attach additional pages(s) if necessary.	
Name/Address/Contact Person of DBE Firm	Work Quoted and Explanation for Rejecting Quotes	
10 Other comments you want Milwaukee Co	unty to consider:	
10. Other comments you want Milwaukee Co	unty to consider:	
10. Other comments you want Milwaukee Co	unty to consider:	
10. Other comments you want Milwaukee Co	unty to consider:	

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other actions taken to secure DBE participation in an effort to meet the goals. **AFFIDAVIT** STATE OF WISCONSIN)) ss COUNTY OF _____) The undersigned, having been first duly sworn, says that the information given in the above certificate is true and correct to the best of his/her knowledge and belief. Signed: Bidder/Authorized Representative Subscribed and sworn to before me: This ______, 20 _____. Notary Public My commission expires , 20 . Form DBD-001PS 03/05/04

The information requested as set forth above is the minimum information required by Milwaukee County's Community Business Development Partners (CBDP) Office and CBDP may request the Contractor to submit information on certain

NOTE:

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MILWAUKEE COUNTY COMMUNITY BUSINESS DEVELOPMENT PARTNERS (CBDP) OFFICE PROVISIONS GOVERNING GOOD FAITH EFFORTS

(Based upon 49 CFR Part 26, Appendix A, attached)

1. COMMITMENT TO SUBCONTRACT WITH DBE FIRMS FORM (DBE-014PS) AND GOOD-FAITH EFFORTS CERTIFICATE (DBD-001PS).

In the event you are the low bidder/successful proposer you will be so informed in writing promptly after bid/proposal opening/review. As indicated in the bid/RFP documents, within three (3) working days of being so notified, you must supply the Commitment to Subcontract with DBE Firms Form (DBD-014PS) which is included with the contract documents. This form is to establish that you have received from the listed DBE contractors signed commitments sufficient to satisfy the DBE goal for that project. If you indicate in this document that you have not met the DBE goal, your bid may be rejected as non-responsive. If you wish to ask for a waiver of the goal, you must submit the form entitled Certificate of Good-Faith Efforts, DBD-001PS at the time you submit the Commitment to Subcontract with DBE Firms Form.

2. GOOD-FAITH EFFORT PROCEDURE.

The DBD-001PS form constitutes your written request for a waiver from the goal, and is used by the contracting officer to determine whether you made a good-faith attempt to secure the services of DBE subcontractors. Review and complete it carefully. The contracting officer will review the completed form, and any attachments, and may contact companies listed as having been asked to submit bids and may take other steps to verify the information provided in the DBD-001 form. The contracting officer will give you a written response to your waiver request in writing, within three (3) working days of the date the DBD-001C form was submitted. If the waiver is denied, you have three (3) working days from the date you receive the denial in which to submit to the contracting officer a written request for an administrative hearing to challenge the denial. You will be notified promptly of the time and place of the hearing, which will occur within three (3) working days of the receipt of your request for such appeal. At the administrative hearing you may submit any information you have in support of your waiver application. You may be represented by counsel if you wish. The hearing officer will be a person who was not involved in evaluating your original bid. The hearing officer has discretion whether to consider any evidence, which was not previously submitted with, the DBD-001PS form for review by the contracting officer.

3. GUIDELINES FOR ENGAGING IN GOOD-FAITH EFFFORTS.

Also included in this packet is Appendix A of 49 CFR 26 upon which form DBD-00lPS is based. Review this carefully. This document sets forth the kind of activities that the county would reasonably expect of a contractor who was actively and aggressively seeking to engage DBE subcontractors. Both, the contracting officer and the administrative hearing officer(s) will be guided in their decisions by Appendix A and the contents of the bidder/proposer's DBD-00lPS. At the administrative hearing the contracting officer will present the rationale for denying the waiver, and you will have an opportunity to present your case and rebut any statements or evidence. The burden of proof is on the bidder/proposer to convince the hearing officer that a good-faith waiver is warranted by the evidence. The hearing officer will promptly issue a written decision setting forth the basis for his or her decision. This decision is final.

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4. CONSEQUENCES OF YOUR FAILURE TO PRACTICE GOOD FAITH EFFORTS. If the hearing officer(s) determine(s) that your DBE participation effort lacked good faith efforts, the contracting department may reject your proposal. If you have any questions about the good-faith effort process, please contact the Milwaukee County Community Business Development Partners (CBDP) Office at 414-278-5248.

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APPENDIX "A"TO 49 CFR PART 26 GUIDANCE CONCERNING GOOD FAITH EFFORTS

- I. When Milwaukee County establishes a DBE contract goal on a DOT-assisted contract a bidder/proposer must, in order to be responsible and/or responsive, make good faith efforts to meet the goal. The bidder/proposer can meet this requirement in either of two ways. First, the bidder/proposer can meet the goal, documenting commitments for participation by DBE firms sufficient for this purpose. Second, even if it doesn't meet the goal, the bidder/proposer can document adequate good faith efforts. This means that the bidder/proposer must show that it took all necessary and reasonable steps to achieve a DBE goal or other requirement of this part which, by their scope, intensity, and appropriateness to the objective, could reasonably be expected to obtain sufficient DBE participation, even if they were not fully successful.
- II. In any situation in which Milwaukee County has established a contract goal, part 26 requires you to use the good faith effort mechanism of this part. As a recipient, it is up to you to make a fair and reasonable judgment whether a bidder/proposer that did not meet the goal made adequate good faith efforts. It is important for you to consider the quality, quantity, and intensity of the different kinds of efforts that the bidder/proposer has made. The efforts employed by the bidder/proposer should be those that one could reasonably expect a bidder/proposer to take if the bidder/proposer were actively and aggressively trying to obtain DBE participation sufficient to meet the DBE contract goal. Mere pro forma efforts are not good faith efforts to meet the DBE contract requirements. We emphasize, however, that your determination concerning the sufficiency of the firm's good faith efforts is a judgment call: meeting quantitative formulas is not required.
- III. The Department also strongly cautions Milwaukee County against requiring that a bidder/proposer meet a contract goal (i. e., obtain a specified amount of DBE participation) in order to be awarded a contract, even though the bidder/proposer makes an adequate good faith efforts showing. This rule specifically prohibits you from ignoring bona fide good faith efforts.
- IV. The following is a list of types of actions, which Milwaukee County should consider as part of the bidder/proposer's good faith efforts to obtain DBE participation. It is not intended to be a mandatory checklist, nor is it intended to be exclusive or exhaustive. Other factors or types of efforts may be relevant in appropriate cases:
 - A. Soliciting through all reasonable and available means (e. g. attendance at pre-bid meetings, advertising and/or written notices) the interest of all certified DBEs who have the capability to perform the work of the contract. The bidder/proposer must solicit this interest within sufficient time to allow the DBEs to respond to the solicitation. The bidder/proposer must determine with certainty if the DBEs are interested by taking appropriate steps to follow up initial solicitations.
 - B. Selecting portions of the work to be performed by DBEs in order to increase the likelihood that the DBE goals will be achieved. This includes, where appropriate, breaking out contract work items into economically feasible units to facilitate DBE participation, even when the prime contractor might otherwise prefer to perform these work items with its own forces.
 - C. Soliciting through all reasonable and available means (e. g. attendance at pre-bid meetings, advertising and/or written notices) the interest of all certified DBEs who have the capability to perform the work of the contract. The bidder/proposer must solicit this interest within sufficient time to allow the DBEs to respond to the solicitation. The bidder/proposer must determine with certainty if the DBEs are interested by taking appropriate steps to follow up initial solicitations.
 - D. Selecting portions of the work to be performed by DBEs in order to increase the likelihood that the DBE goals will be achieved. This includes, where appropriate, breaking out contract work items into economically feasible units to facilitate DBE participation, even when the prime contractor might otherwise prefer to perform these work items with its own forces.
 - E. Providing interested DBEs with adequate information about the plans, specifications, and requirements of the contract in a timely manner to assist them in responding to a solicitation.
 - F. Negotiating in good faith with interested DBEs.
 - (1) It is the consultant/service provider's responsibility to make a portion of the work available to DBE subcontractors and to select those portions of the work consistent with the available DBE subcontractors, so as to facilitate DBE participation. Evidence of such negotiation includes the names, addresses, and telephone numbers of DBEs that were considered; a description of the information provided regarding the plans and specifications for the work selected for subcontracting; and evidence as to why additional agreements could not be reached for DBEs to perform the work.

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- (2) A consultant/service provider using good business judgment would consider a number of factors in negotiating with subcontractors, including DBE subcontractors, and would take a firm's price and capabilities as well as contract goals into consideration. However, the fact that there may be some additional costs involved in finding and using DBEs is not in itself sufficient reason for a bidder/proposer's failure to meet the contract DBE goal, as long reasonable. Also, the ability or desire of a consultant/service provider to do the work of a contract with its own organization does not relieve it of the responsibility to make good faith efforts. Prime consultants/service providers contractors are not, however, required to accept higher quotes from DBEs if the price difference is excessive or unreasonable.
- G. Not rejecting DBEs as being unqualified without sound reasons based on a thorough investigation of their capabilities. The contractor's standing within its industry, membership in specific groups, organizations, or associations and political or social affiliations (for example union vs. non-union employee status) are not legitimate causes for the rejection or non-solicitation of bids in the contractor's efforts to meet the project goal.
- H. Making efforts to assist interested DBEs in obtaining lines of credit or insurance as required by the recipient or contractor.
- I. Making efforts to assist interested DBEs in obtaining necessary resources or related assistance or services.
- J. Effectively using the services of available minority/women community organizations; minority/women contractors' groups; local, state, and Federal minority/women business assistance offices; and other organizations as allowed on a case-by-case basis to provide assistance in the recruitment and placement of DBEs.
- V. In determining whether a consultant/service provider has made good faith efforts, Milwaukee County may take into account the performance of other bidders/proposers in meeting the contract. For example, when the apparent successful consultant/service provider fails to meet the contract goal, but others meet it, Milwaukee County may reasonably raise the question of whether, with additional reasonable efforts, the apparent successful consultant/service provider could have met the goal. If the apparent successful bidder/proposer fails to meet the goal, but meets or exceeds the average DBE participation obtained by other consultants/service providers, Milwaukee County may view this, in conjunction with other factors, as evidence of the apparent successful bidder/proposer having made good faith efforts.

GOOD-FAITH EFFORTS WAIVER DENIAL REQUEST FOR ADMINISTRATIVE HEARING

Your request for a good faith efforts' waiver has been denied, and you are entitled to request an administrative hearing to appeal that denial. If you wish to have such a hearing, please sign this form on the bottom and return to the Community Business Development Partners (CBDP) Office no later than 5:00 PM on A faxed request may be sent to (414) 223-1958.

At the administrative review, a hearing officer will hear your argument why the waiver should be granted. The evidence he or she reviews will be the entire DBE participation file you submitted to the contracting officer. The hearing officer, in his or her discretion, may receive additional evidence, but any such evidence not previously submitted with your bid and Commitment to Subcontract with DBE Firms forms, must be submitted to the CBDP at the same time you file your request for hearing. No further evidence will be received or considered which was not submitted with this hearing request. You need not submit anything already submitted in connection with the original good-faith waiver request.

Within three (3) working days following the receipt of your hearing request, a hearing will be held. You will be notified promptly of the time and place of the hearing and the identity of the hearing officer, who was not

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involved in the original good-faith waiver denial. Because of the need to promptly resolve this matter and proceed with the awarding of the contract, a portponement of the hearing will be granted only upon a showing of substantial cause. Your failure to appear at the hearing constitutes a withdrawal of your request.

THE UNDERSIGNED, AN AUTHORIZED REPRE	SENTATIVE OF
	, HEREWITH REQUESTS AN
ADMINISTRATIVE HEARING TO APPEAL THE	DENIAL OF THE COMPANY'S GOOD-FAITH
EFFORTS WAIVER REQUEST.	
DATE:	
SIGNATURE:	-
TITLE:	
DBD-003PS Form	

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COMMITMENT TO SUBCONTRACT WITH *DBE* FIRMS

	CONTRACT AMOUNT (*) \$	DBE	E Goal:(*)
	ocontract Agreements with DRF firm(s)		- Count
A V	veolitidet i igreements with BBE min(s)	MUST be Submitted Within Ten (10) Days fro	om Receipt of Notice to Proceed
	Name of DBE ^(**) Firm(s)	Scope of Work Detailed Description	Subcontract % of Total Amount Contract
	more DBE firms, include them in separate notal		
enter in	to subcontract agreements with the D	ts were quoted by the DBE firm(s). If award (Phone No) intends to The information on this form is udulent statement or
Signature	of Authorized Representative	Print/Type Name of Authorized Representative	Date
Subscril	bed and sworn to before me this	day of, 20	
Signature	of Notary Public	State of, My Commissi	ion expires
Oignature	[SEAL]	CBDP APPROVAL:	
	Il allowances ay include any firms certified as DBEs by Milwaukee County Certification Program prior to the bid due date.	Signature	 Date
* Exclude a	DP USE ONLY: (A) \$	Total % CBDP APPROVAL:	

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COMMUNITY BUSINESS DEVELOPMENT PARTNERS (CBDP) OFFICE COMMITMENT TO SUBCONTRACT TO *DBE* FIRMS FORM ADDITIONAL INSTRUCTIONS/REQUIREMENTS

INSTRUCTIONS:

- In accordance with the new DBE Regulations, 49CFR26, Milwaukee County is tracking Assigned (Race Conscious) Goals for DBEs and
 - Voluntary Utilization (Race Neutral) of DBE firms. Information reported on this form will be used to periodically adjust Race Conscious and Race Neutral components of Milwaukee County's overall DBE goal.
- 2. For each DBE firm listed on this form, place an "X" in the appropriate column to indicate whether it will be used to meet Assigned [(A) Race Conscious Goal] and/or Voluntary [(V) Race Neutral Goal]. Any achievement above assigned goals should be reported as voluntary goal achievement. If you indicate that a DBE firm will be used to meet both Assigned (Race Conscious) and Voluntary (Race Neutral) goals, indicate the dollar amount attributable to assigned goals. DBE use to meet assigned goals is enforceable. It is important to report the use of DBEs on a voluntary basis since they count toward meeting the overall annual DBE goal. Failure to meet voluntary goals could result in an increase of assigned (Race Conscious) goals for future bids. Our objective is to capture all DBE achievement you generate.
- 3. If you have questions about filling out this form, please contact the CBDP Office at (414) 278-5248.

ADDITIONAL INFORMATION/REQUIREMENTS:

- 1. **ALLOWANCES** (Construction Related): During the course of this project you will be using portions of the Allowance, which was initially deducted from your contract when you figured out your DBE requirement. As the allowance is used on the project, it is to be added back into the total contract price. An exception would be if the allowance being used is such that the DBE(s) cannot handle any portion of the work, the total contract amount will remain the same. In this case, it is necessary for the prime contractor to contact CBDP office immediately by phone and provide the dollar amount involved and the reasoning for DBEs not being utilized. In addition, a follow-up letter documenting the information is required.
- 2. **CHANGE ORDERS**: Any prime contractor receiving additional work on the contract in the form of change orders, etc., will be expected and required to increase the amount of DBE participation proportionally. Any time you receive additional work of any type, the prime contractor is required to contact the CBDP office immediately.
- 3. WRITTEN CONTRACTS WITH DBEs: In order to avoid problems at a later date, CBDP requires that prime contractors enter into a contract (please send a copy to CBDP) with the DBE subcontractor(s), spelling out specifically the work to be accomplished and for the dollar amount specified in this form. Also included in the contract will be the method of retainage, which is to be based on the same percentage that will be retained by the County from the prime contractor's contract. When the County reduces the amount of retainage, a like reduction should be retained from the payment to the DBE. By executing the above affidavit, your company is certifying, under oath, that you have had contact with the named DBE firm(s), that the DBE firm(s) will be hired, and that the DBE firm(s) will participate to the extent indicated in performance of the contract. VIOLATION OF THE TERMS OF THE AFFIDAVIT WILL BE GROUNDS FOR TERMINATION OF YOUR CONTRACT.
- 4. **DBE UTILIZATION REPORTS**: A DBE Utilization Report must be submitted with each payment application for the previous period's activity, even if no activity took place during the period being reported. CBDP may request that payments be withheld to the prime contractor who is not in compliance.
- 5. **SUBSTITUTIONS, DBEs SUBCONTRACTING THE WORK, TRUCKING FIRMS**: The prime contractor must submit a written request for substitution, specifying the reason for the request. Approval must be obtained prior to making substitutions. Requirement to notify and obtain approval from the CBDPOffice if DBE subcontractors will further subcontract out work on this project. In the case of DBE trucking firms, credit will be given for trucks leased from other DBE firms; however, if the DBE leases trucks from non-DBE firms, only the fee or commission will be counted for DBE crediting.
- 6. **PAYMENT APPLICATIONS**: DBE Utilization Reports (DBD-016PS form) must be submitted with each and every Payment Application including invoices. These reports must cover the period from the start of the project to the end of each period covered by payment applications being submitted, until the end of the contract when the last payment application is submitted. The department contract administrator will reject payment applications that are not in compliance with this section.

IF YOU HAVE ANY PROBLEMS OR CONCERNS, PLEASE CONTACT THE CBDP OFFICE AT (414) 278-5248

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MILWAUKEE COUNTY COMMUNITY BUSINESS DEVELOPMENT PARTNERS (CBDP) OFFICE PROFESSIONAL SERVICES DBE SUBCONSULTANT PAYMENT CERTIFICATION

"DBE" SUBCONSULTANT PAYMENT CERTIFICATION

This form must be attached to the final Certificate for Payment Request by Primary Contractor/Consultants. County Department Issuing Contract/Project_____ Contract/Project Title_____ DBE Firm: Project Name: Project No. *SECTION (A) DBE COMPANY COMPLETES IF FINAL PAYMENT HAS BEEN RECEIVED I hereby certify that our firm received \$______ total payment for subcontract work on the above reference Milwaukee County project or contract. Date______, 200____ *SECTION (B) BOTH PRIME CONTRACTOR AND DBE COMPANY COMPLETE IF FULL PAYMENT HAS NOT BEEN MADE TO DBE SUBCONTRACTORS AND A BALANCE REMAINS TO BE PAID. I hereby certify that our firm has paid to date a total of \$_____ and will pay the balance of \$_____ to upon receipt of payment from Milwaukee County for subcontract work on the above referenced project. Date , 200 (Prime Contractor's Signature) (Print Name & Title) (DBE Subcontractor Signature) (Print Name & Title)

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Revised 03/05/04

Form DBD-018PS

DISADVANTAGED BUSINESS ENTERPRISE PROFESSIONAL SERVICES "DBE" UTILIZATION REPORT*

NAME OF CONSULTANT			TELEPHONE	NO. ()	
ADDRESS		CITY	STAT	E(ZIPC ODE)	
PROJECT TITLE			PRO	JECT#	·
TOTAL CONTRACT \$ AMT	TOTAL CON	NTRACT PAYMENT YTD \$_	CONTRA	CT % COMPLETE _	
TOTAL DBE CONTRACT \$ AMT	TOTAL DBE	PAYMENT YTD \$	DBE % (COMPLETE	**
COUNTY PROJECT/CONTACT PE	RSON		TELEPHONE NO)	
REPORT FOR THE PERIOD FROM:	T(D: 200	FINAL REPO	RT: () Yes () No	0
List Disadvantaged Business Enterprise fir	ms utilized in connectio	n with the above Project, either	as sub consultants or su	opliers in the last perio	od.
NAME OF DBE FIRM	SUB-CONTRACT \$ AMOUNT	WORK/SERVICE PERFORMED	AMT. OF PAYMENTS THIS PERIOD	AMT. OF PAYMENTS TO DATE	BALANCE
					<u> </u>
					•
Report Prepared by: See next page for directions for completing	ag this report	Approved by:			
see next page for directions for completin **If the % DBE completion is less than the	e % contract completio	n, please attach an explanatio	n as to why the DBE req	uirements are not bei	ng met at this time

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DIRECTIONS FOR COMPLETING THE "DBE" UTILIZATION REPORT

This report must be submitted with each payment application.

- 1. Prime consultant's registered company name.
- 2. Prime consultant's business telephone number.
- 3. Prime consultant's business address.
- 4. City in which prime consultant firm is located.
- 5. State in which prime consultant is located.
- 6. Zip code for prime consultant's place of business.
- 7. Name of County Project
- 8. Project number as stated in the Bid Announcements and Specifications.
- 9. Total dollar amount of contract awarded prime consultant by Milwaukee County.
- 10. Total dollar amount of payments to all employees, suppliers and all subconsultants to date.
- 11. County Project Manager/Contact Person with whom your firm coordinates the progress of the project.
- 12. Telephone number of the above County representative.
- 13. The period and year for which payments are being reported.
- 14. The line next to Final Report is to be checked only when the final payments have been made to all DBE subconsultants.
- 15. The name(s) of DBE firm(s) having received payment in the preceding month or period.
- 16. Total dollar amount of the work subcontracted to the listed firm(s).
- 17. The work or service performed by the listed DBE firm(s).
- 18. The dollar amount of payments made to each DBE subconsultant for the period being reported.
- 19. The total dollar amount paid to each DBE subconsultant to date (cumulative). As an example--if the report covers the first payment to a DBE subconsultant, the amounts listed in the last two columns would be the same; however, if previous payments had been made in preceding periods the columns would differ: the column "Amount of Payments for the Period" would show only the payment for the period being reported and the next column would show the subtotal of payments (cumulative) to each DBE subconsultant to date.
- 20. Remaining balance of the subcontract to the listed DBE firm(s).
- 21. Prime consultant's staff that actually prepared the report.
- 22. Prime consultant's officer or personnel authorized to review and approve the DBE Utilization Report.
- 23. Please mail this form to: CBDP Office, 2711 W. Wells Street, Room 807, Milwaukee, WI 53208

THIS REPORT MUST BE SUBMITTED EACH PAYMENT APPLICATION EVEN IF NO ACTIVITY TOOK PLACE DURING THE PERIOD BEING REPORTED

IF YOU HAVE ANY PROBLEMS OR CONCERNS WITH ANY DBE, CALL THE CBDP OFFICE AT (414) 278-5248

D-016PS FORM Rev. 03/05/04

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Consultant/service provider:	Project Title:
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SUBCONSULTANT INFORMATION SHEET

Pursuant to Federal Regulations, Milwaukee County is required to collect information on sub-consultants submitting quotes to prime consultants/service providers that submit proposals on Milwaukee County projects. Provide the following information on both DBE and non-DBE sub-consultants bids and/or quotes. **Submit this information with proposal**.

(√) *	b. <u>Name</u>	DBE Yes/No	Address	Date Firm Established	Annual Gross Receipts (**)	Work or Service to be Performed

1	(*)	Check if this sub-consultant's quote has been used in your proposal.
1)	Uneck it this sub-consultant's quote has been used in vour brobosal
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(**) Annual Gross Receipts: A: Less than \$250,000 B: \$250,000 to \$500,000 C: \$500,000 to 1 million
D: \$1 million to \$5 million E: \$5 million to \$15 million

Note: Information gathered on the background and financial status of firms is protected from disclosure.

(Name & Title) Form DBD-016PS

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